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APRIL 8, 2025

Digital Project Execution solutions for Maximizing Capital Project Success

Suhas S. Jadhal, Senior Portfolio Manager, AVEVA



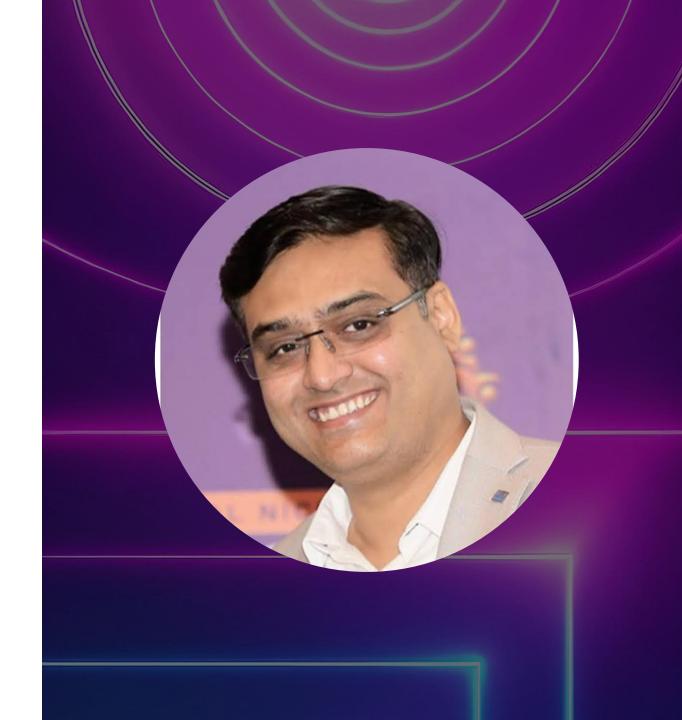
Suhas S. Jadhal

Senior Portfolio Manager, Project Execution

AVEVA

suhas.jadhal@aveva.com







AVEVA WORLD 2025

Agenda

Digital Project Execution solutions for Maximizing Capital Project Success

Moscone West Center San Francisco Industry Challenges

Benefits from adopting Digital Project Execution Solution

Digital Project Execution Capabilities

AVEVA's Digital Project Execution Solutions

Case Studies + Benefits



Key Industry Challenges for Project Execution



Key Industry Challenges

The Problems We're Solving



50-60% of construction costs come from materials, which control 80% of the construction process¹



60% of construction companies report difficulties in tracking materials across projects, leading to delays and cost overruns²



70% of construction delays are attributed to material shortages³



30% of EPC's time is lost—20% searching for materials and 10% tracking purchase orders and expediting⁴



40-70% of a construction company's total spending is tied to procurement⁵

1 MDPI 2024, 2 McKinsey 2024, 3 KPMG 2021, 4 CII,2018, 5 McKinsey 2023



Digital Project Execution Capabilities across project's lifecycle



Digital Project Execution capabilities

What a Capital Project needs across its Lifecycle





Contract Management



Information Management



Construction Planning



Document Management



Track & Trace



Bid Evaluation



Vendor
Package
Management
& GHG
Tracking



Estimation & Project Controls

Commissioning &

Handover



AVEVA's Digital Project Execution Solutions



AVEVA's Digital Project execution & partners





Contract Risk Management (CRM)*



Information
Management
(AIM)*





Estimation & Project Controls (RIB)





Enterprise
Resource
Tracking
(Track'em)





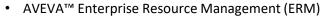


Document Management (ASSAI)



Others



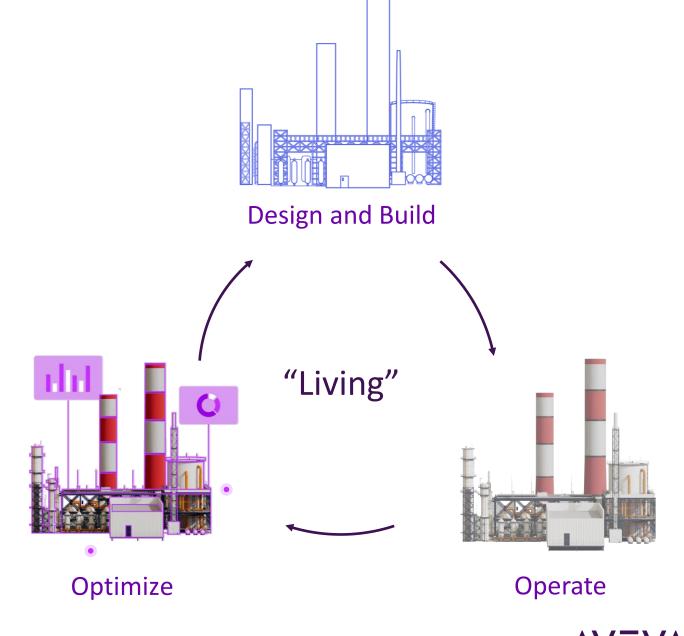


- AVEVA[™] Contract Risk Management (CRM)
- AVEVA[™] Asset Information Management (AIM)



AVEVA is bringing together experts across the industrial life cycle

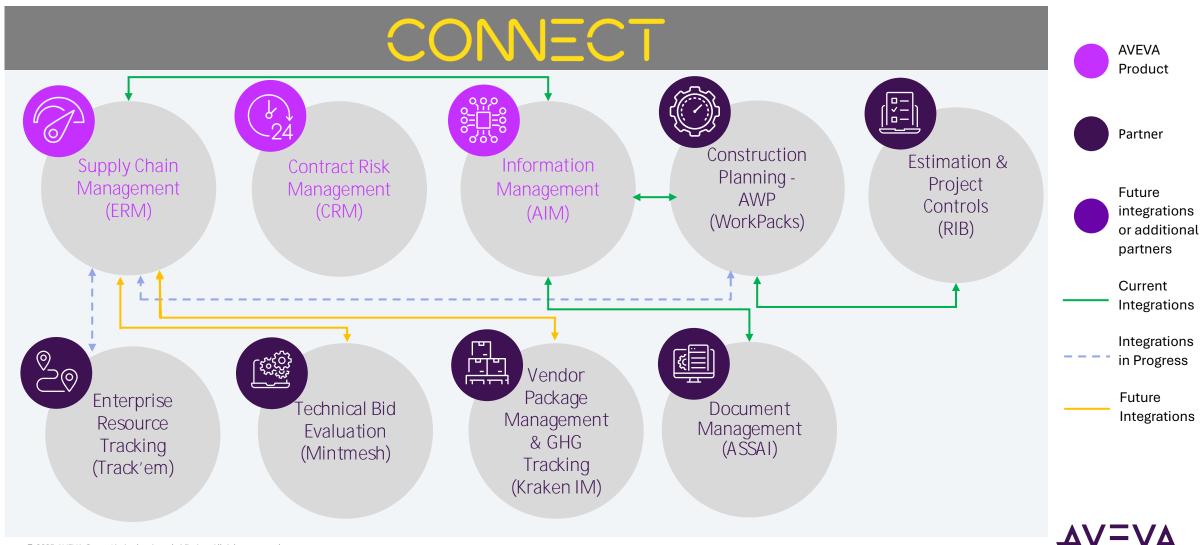
Driving continuous improvement across the industrial life cycle



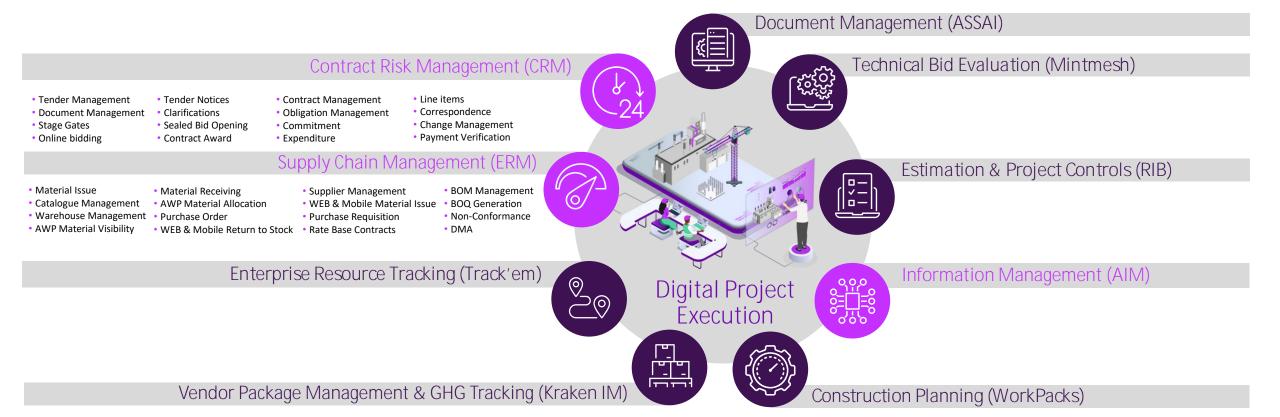


Digital Project execution & partners

The CONNECT Framework & API Roadmap



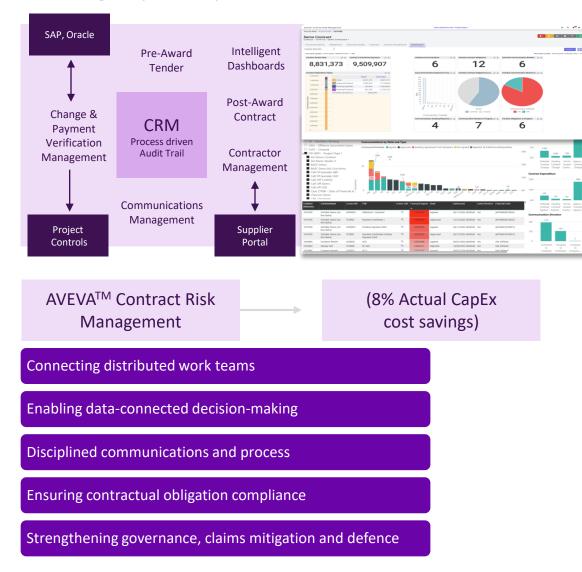
Digital Project Execution Capabilities





AVEVA Project Execution Solutions Today - CRM

Existing capability for owners and EPCs

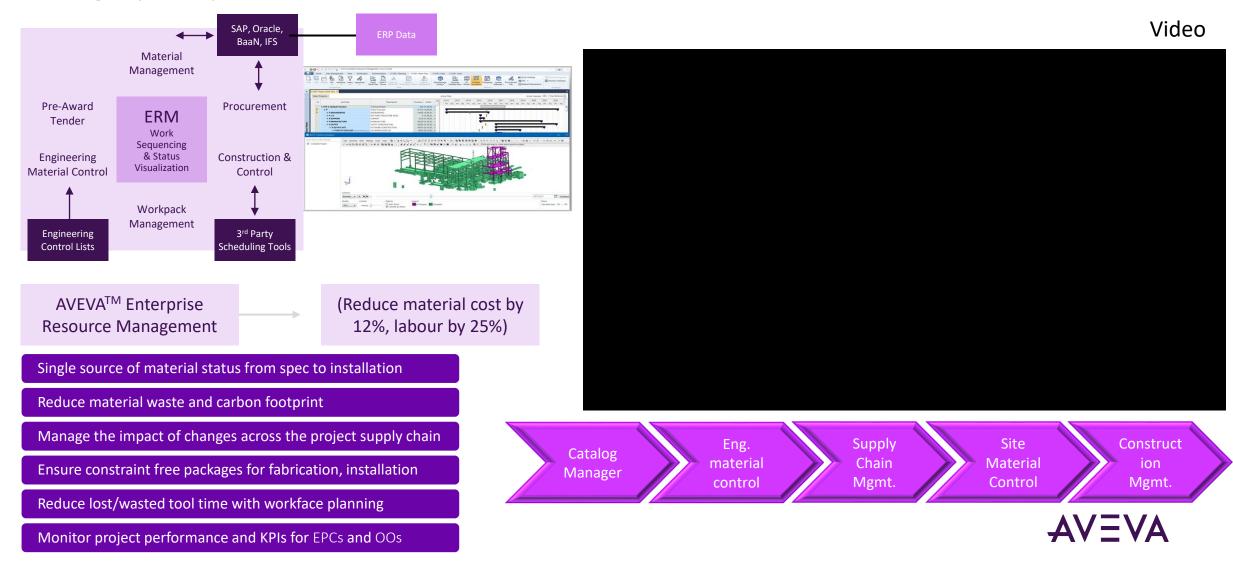






AVEVA Project Execution Solutions Today - ERM

Existing capability for owners and EPCs



Digital Project Execution Capabilities

Contract Risk Management (CRM)

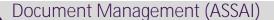
- Tender Management
- Document Management
 Clarifications
- Stage Gates Online bidding
- Tender Notices
 - Sealed Bid Opening
 - Contract Award
- Contract Management
- Obligation Management
- Commitment
- Expenditure

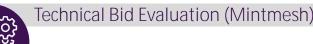
- Line items
- Correspondence
- Change Management
- Payment Verification

Supply Chain Management (ERM)

- Material Receiving Catalogue Management
 AWP Material Allocation
- Warehouse Managements Purchase Order
- AWP Material Visibility
 WEB & Mobile Return to Stock
 Rate Base Contracts
- Supplier Management

 - Purchase Requisition
- BOM Management
- WEB & Mobile Material Issue BOQ Generation
 - Non-Conformance
 - DMA







Estimation & Project Controls (RIB)

Enterprise Resource Tracking (Track'em)

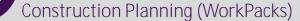


Digital Project Execution



Information Management (AIM)





- WorkPack Creation
- Constraint Management
- 2D and 3D Reporting
- Construction Strategy
- 4D/5D Animation
- Construction Planning Path of Construction
- Rules of Progress
- Progress

Schedule

- Management Dashboard
- Material Engineering Schedule
- Change Management
- Status Update

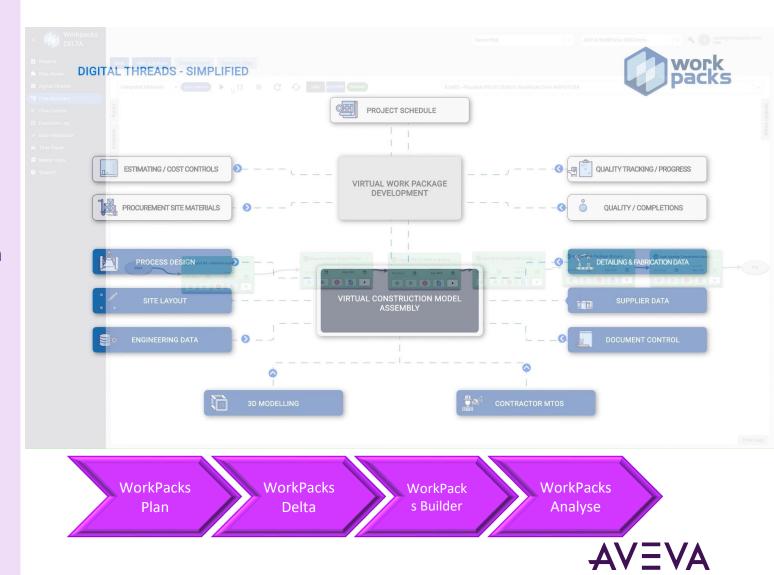


WorkPacks

Construction Planning and Best in Class Advanced Work Packaging (AWP)

Key Capabilities: Solution

- Automated Work package Creation & Integration
- Bridges Scheduling & Execution
- 4D Simulation for Enhanced Planning & Execution
- Supports Early- Stage and Short-Range Production Planning
- Scalable & Easy Deployment for Any Project Size
- Boosts Productivity, Predictability & Change Management
- Trusted by Owners & EPCs On Mega Capital Projects



Digital Project Execution Capabilities

Contract Risk Management (CRM)

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Digital Project Execution



Information Management (AIM)

Estimation & Project Controls (RIB)

Technical Bid Evaluation (Mintmesh)

Enterprise Resource Tracking (Track'em)

- Upstream Digital Parking List
- WEB & Mobile Inspection Management
- Automated Logistics Gate Readers Material Readiness Analytics
- Personnel Equipment & Asset Tracking
- · Mobile Material Find & Pick
- WEB & Mobile Material Receiving
- Automated Inventory Management - Sweeps
- WEB & Mobile Warehouse Management

Vendor Package Management & GHG Tracking (Kraken IM)

Construction Planning (WorkPacks)

- WorkPack Creation
- Constraint Management

Document Management (ASSAI)

- 2D and 3D Reporting
- Construction Strategy
- 4D/5D Animation

- Schedule
- Construction Planning
- Path of Construction
- Rules of Progress
- Progress

- Management Dashboard
- Material Engineering
- VCM
- Change Management
- Status Update



Track'em

Complete Track and Trace Visibility for Project Resources

Key Capabilities:

- Real-Time Tracking from Procurement to Installation
- Seamless Barcode, RFID & QR Code Integration
- Enhances Supply Chain Visibility & Coordination
- Prevents Loss & Misplacement of Critical Materials
- Optimizes Warehouse & Site Logistics
- Automated Compliance, Reporting & Audit Trails
- Scalable & Trusted by Global EPCs
- Mandated by Leading Owners



Digital Project Execution Capabilities

Contract Risk Management (CRM)

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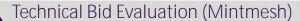
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Document Management (ASSAI)





Estimation & Project Controls (RIB)

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Digital Project Execution



Information Management (AIM)

Construction Planning (WorkPacks)

- Centralised Supply Chain Data
- Supplier Deliverable Creation
- Direct Data Acquisition
- Direct Connection to Authoring Tools
- Real time Visibility of Supplier Data
- Data for Project Milestones
- Full Audit Trail of Data Changes
- Flexible Data Inputs Automated Data Validation
 - Open API

Vendor Package Management & GHG Tracking (Kraken IM)

- Contract RDL Enforcement
- Custom Report Builder
- Predictive Project GHG Emissions
- Measure Accurate Supplier Emissions
- Industrial Emission Factors
- Emissions Visualizations

- WorkPack Creation
- Constraint Management
- 2D and 3D Reporting
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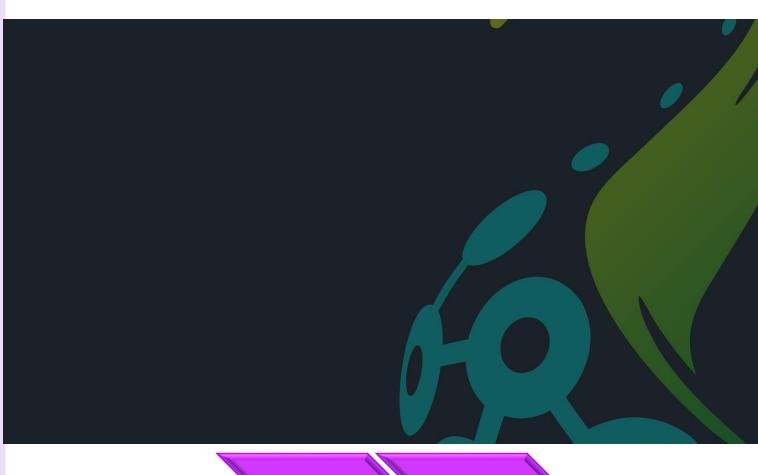


KRAKEN IM

Halcyon – Trusted Engineering Data & Carbon Tracking Platform

Key Capabilities:

- Automated Engineering Data Capture & Collaboration
- Blockchain-Enabled for Secure & Verifiable Data Integrity
- Centralized Data Management for Capital Projects
- Real-Time Progress Tracking & Milestone Validation
- Seamless Integration with Design & Authoring Tools
- Ensures Compliance with Industry Standards & Regulations
- Carbon Tracking for GHG Emissions Monitoring & Reporting
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Data Management Carbon Management



Digital Project Execution Capabilities

Contract Risk Management (CRM)

- Tender Management
- Document Management
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- Line items
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Payment Verification

Supply Chain Management (ERM)

- Material Issue

- Warehouse Managements Purchase Order
- Material Receiving • Catalogue Management • AWP Material Allocation
- Purchase Requisition
- Supplier Management • WEB & Mobile Material Issue • BOO Generation

- AWP Material Visibility WEB & Mobile Return to Stock Rate Base Contracts
- BOM Management
- Non-Conformance
- DMA



Digital Project

Execution



Information Management (AIM)

Vendor Query Management

Vendor BID Comparison

Supplier Portal for BID &

BID Tab Publish

Estimation & Project Controls (RIB)

Technical Bid Evaluation (Mintmesh)

Enterprise Resource Tracking (Track'em)

- Upstream Digital Parking List
- WEB & Mobile Inspection Management
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- Emissions Visualizations

Construction Planning (WorkPacks)

TBE Template Management

Internal Query Management

Technical Bid Tab Creation

Vendor Bid Extraction

- WorkPack Creation
- Constraint Management

Document Management (ASSAI)

- 2D and 3D Reporting
- Construction Strategy
- 4D/5D Animation
- Schedule
- Construction Planning
- Path of Construction
- Rules of Progress
- Progress

Management Dashboard

Query Management

Search

BID & Vendor Analytics

- Material Engineering
- VCM
- Change Management
- Status Update



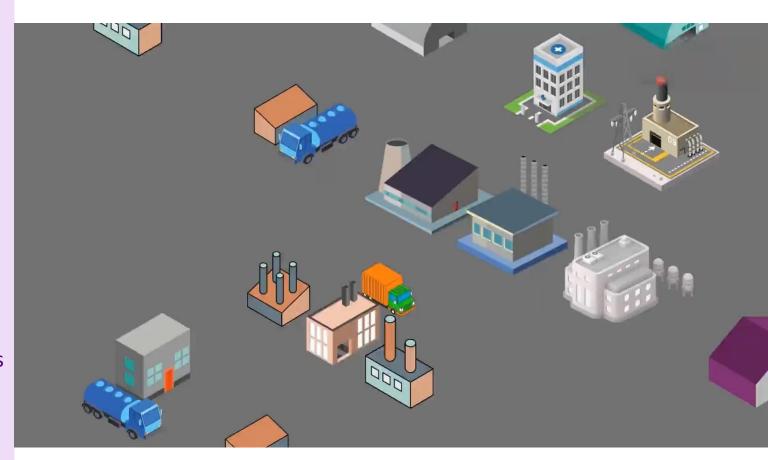


Mintmesh

Al-Technical Bid Evaluation for Smarter Procurement

Key Capabilities:

- AI-Powered Bid Evaluation & Supplier Selection
- Automated Engineering & Contract Document Analysis
- Faster Decision-Making with Generative AI & ELP Intelligence
- Collaborative Platform for Owners, EPCs & Suppliers
- Reduces Bid Evaluation Time from Days to Hours
- Automated Compliance, Reporting & Audit Trails
- Enhances Operational Efficiency by Up to 41%
- Trained AI on 85% of Large Asset Types for Precision



Tech Bid Evaluation Commerical Bid Evaulation



Digital Project Execution Capabilities

Contract Risk Management (CRM)

- Tender Management
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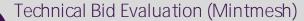
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Document Management (ASSAI)



- TBE Template Management
- Technical Bid Tab Creation
- Vendor Bid Extraction
- Internal Query Management
 Supplier Portal for BID &
- Vendor Query Management
- Vendor BID Comparison
- · BID Tab Publish

Quality

Resources

- Query Management
- BID & Vendor Analytics Search

Estimation & Project Controls (RIB)

- Estimation
- Schedule
- Cost Control
- Change Management
- 4D/5D Animation
- Project Controls
 - Progress

• 5D/6D

- Management Dashboard
- Project Performance

Enterprise Resource Tracking (Track'em)

- Upstream Digital Parking List
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Digital Project Execution



Information Management (AIM)

Construction Planning (WorkPacks)

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 - Status Update



RIB

CostX® – Unified Costing Platform for Construction Estimation

Key Capabilities:

- Unified Costing Platform for 2D, 3D, & BIM Estimation
- Automated Take-off with Single-Click 2D & Advanced BIM Support
- Live-Linked Workbooks for Real-Time Cost & Quantity Updates
- Auto-Revisioning to Track Changes & Reduce Errors
- Collaborative Multi-User Environment for Seamless Estimating
- Integrated Carbon Accounting for Sustainable Costing
- Faster, Smarter, & More Accurate Estimations





Digital Project Execution Capabilities

 Document Management Electronic Workflows

Transmittals

- Online Markup
- Handover Data/Document Handover Dossier Tree
- Eng. Change Management
- Asset Data Management
- Industrial Emission Factors Emissions Visualizations
- Document Management (ASSAI)



- Tender Management
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- Stage Gates Online bidding
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- Commitment
- Expenditure

- Correspondence



- Technical Bid Evaluation (Mintmesh)
 - TBE Template Management
 - Technical Bid Tab Creation
 - Internal Query Management

Estimation

Cost Control

Change Management

Schedule

- Query Management Vendor Query Management
- BID & Vendor Analytics Vendor BID Comparison

5D/6D

Progress

- Search BID Tab Publish
- Supplier Portal for BID &

Supply Chain Management (ERM)

- Material Issue
- Material Receiving Catalogue Management
- Warehouse Management
- AWP Material Visibility
- AWP Material Allocation

- WEB & Mobile Return to Stock
- Purchase Order

Mobile Material Find & Pick

WEB & Mobile Material Receiving

Rate Base Contracts

Personnel Equipment & Asset Tracking

- Supplier Management
- WEB & Mobile Material Issue
- Purchase Requisition
- - DMA



Digital Project

Execution



Information Management (AIM)

Estimation & Project Controls (RIB)

- Digital Twin
- Project Information
- Data Validation
- Information Standards
- Tender Management Claims Management

4D/5D Animation

Project Controls

Quality

Resources

Visualization

Collaboration

Management Dashboard

Project Performance

Integration

Vendor Package Management & GHG Tracking (Kraken IM)

Upstream Digital Parking List

Material Readiness Analytics

WEB & Mobile Inspection Management

Automated Logistics – Gate Readers

- Direct Data Acquisition

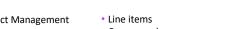
- Automated Data Validation
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- Measure Accurate Supplier Emissions



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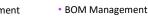
- Management Dashboard
- Material Engineering Schedule
- Change Management
- Status Update







Payment Verification



 BOQ Generation Non-Conformance

Enterprise Resource Tracking (Track'em)

 Automated Inventory Management - Sweeps WEB & Mobile Warehouse





- Supplier Deliverable Creation
- Direct Connection to Authoring Tools
- Real time Visibility of Supplier Data
- Full Audit Trail of Data Changes
- Flexible Data Inputs
- Contract RDL Enforcement

Management

- Custom Report Builder
- Predictive Project GHG Emissions
- Industrial Emission Factors
- Emissions Visualizations



Case Studies





EPC | ITALY

SAIPEM deploys a digital platform to improve project control across full its EPC chain

Challenge

- Heterogeneous software used by different functions led to manual data sharing and reporting, causing information bottlenecks
- Needed to build a unique environment to serve as data repository to facilitate data collection, sharing and analysis, throughout the individual project and across multiple projects (historic data)
- Manual calculation or in-house software were used by Engineering to generate BoQ with varying degrees of complexity
- Struggling to contain the scope of the project using commercially available software

Solution

AVEVA™ Enterprise Resource Management. Integrated engineering and design including; AVEVA™ E3D
 Design and AVEVA™ Engineering

Results

- Uploaded catalogue for all engineering disciplines to improve project comparison
- Eliminated information bottlenecks and provided full end-to-end material visibility through successful interfaces with procurement and construction software
- Increased the traceability of material and the availability of historical data within projects and across projects at the enterprise level
- Enabled real-time feasibility according to projects priorities (enabling 'what-if' analysis)
- Improved communication through a common environment for all engineering disciplines



ENERGY | NORWAY



Aker Carbon Capture deploys a digital platform to improve project control across full its EPC chain

Challenge

- Disconnected remote teams in Norway and India need to collaborate live on engineering drawings and planning documents to develop innovative templates for new facilities
- Keep costs low and scale fast when projects kick off
- Keep abreast of rapidly-evolving regulation and meet rapidly evolving engineering standards and international engineering design protocols

Solution

 Deployment of AVEVA Unified Engineering in the cloud, including; AVEVA E3D Design, AVEVA Diagrams, AVEVA Engineering, and AVEVA Enterprise Resource Management

Results

- The team has been able to develop over 80 detailed design templates and P&ID drawings using AVEVA's industry-expert 3D models in the cloud.
- Cloud-based collaboration minimized errors and reduced FEED times by 20% alongside rework risks. In time the streamlined process should reduce materials wastage and help enable efficient supply chain operations too
- Repeatable design processes ensures optimal cost and efficiency
- Real-time visibility of project progress and information for the entire team improved collaboration and built trust in the fast-growing team

We are delighted to be partnering with AVEVA to drive the transition to marketleading carbon capture solutions. Using cloud-based engineering, we can connect our teams across the globe and share vital engineering data to optimize the delivery of the most efficient carbon capture plants possible today. POC ROI validated in just 6 Weeks FEED time cut by More than 20%

MARINE | CANADA

Chantier Davie shipyard uses AVEVA to increase traceability, improve processes and meet deadlines

Challenge

- Information regarding schedule and material status was decentralized and spread across different tools.
- Looking up information was time-consuming and therefore held Davie back from the desired levels of efficiency.

Solution

AVEVA™ Enterprise Resource Management, AVEVA™ E3D Design

Results

- Better design processes allow people from multiple locations to work on the same model.
- Visibility of material status and progress plans allow Davie to reduce the number of tools used.
- · Efficiency is increased.

"In AVEVA ERM and AVEVA Marine, we have a dedicated and integrated IT environment. This, combined with the skills of our employees, has helped us to become a modern and competitive shipyard by reducing project cycles and so bringing down our total costs. Also, the excellent collaboration with AVEVA shows us that we are in safe hands, thanks to their expertise and their approach to shipbuilding."

- Jared Newcombe; CEO, Chantier Davie



MARINE | BRAZIL

Oceana Estaleiro S.A. uses AVEVA to reduce cost, waste of materials and man-hours

Challenge

- Disconnected remote teams in Norway and India need to collaborate live on engineering Accessing all information needed to streamline the ship production process was difficult.
- Planning across all disciplines was unreliable.
- Implementing efficient production was difficult because people and systems worked separately, not together.
- Production costs and assembly times needed reduction.
- Incorrect materials were being delivered, and deliveries were going to the wrong places and at the wrong times.

Solution

Deployment of AVEVA Enterprise Resource Management

Results

- Man-hours are now monitored, resulting in less waste in both hours and materials.
- Work orders are now released closer to the execution date.
- One integrated system simplifies access to information.
- Deliveries became more accurate.
- Project status reports came in on time for updating plans.



"We chose AVEVA ERM mainly because it was built for shipbuilders. This made it faster for us to implement since it required almost no customisation. It easily integrated with our SAP planning systems, offering all-round capabilities, where all our technologies were working towards the same goals and no specialist knowledge was required to switch from one to the other. Everybody shares the same view and the same information, so there is a strong link between all disciplines, both in the shipyard and in terms of collaboration with our supply chain partners."

- Juliano Pamplona, Head of Planning, Oceana

Benefits of the Digital Project Execution suite

How our solutions can help your projects





Visit us!

Stop by these booths in the innovation zone for demos and additional information:

Project execution booth – Booth 46
Harmonize your project execution - Demos of
AVEVA Enterprise Resource Management, WorkPacks,
Track'em

We will showcase what we can!



Recommended sessions

SAIPEM - EPC DIGITAL PLATFORM PROJECT

Wednesday 9, April 25 @ 1:15 pm

Engineering and Capital Projects Improvements
– Project Execution Community session

Thursday 10, April 25 @ 1:15 pm Room 2009/2011



Questions?



Please wait for the microphone.

State your name and company.

Please remember to...

Navigate to this session in the mobile app to complete the survey.

Visit us in the:

- Project Execution booth- 46
- Day 3 EPC (Capital Project Improvements) -

Thank you!



This presentation may include predictions, estimates, intentions, beliefs and other statements that are or may be construed as being forward-looking. While these forward-looking statements represent our current judgment on what the future holds, they are subject to risks and uncertainties that could result in actual outcomes differing materially from those projected in these statements. No statement contained herein constitutes a commitment by AVEVA to perform any particular action or to deliver any particular product or product features. Readers are cautioned not to place undue reliance on these forward-looking statements, which reflect our opinions only as of the date of this presentation.

The Company shall not be obliged to disclose any revision to these forward-looking statements to reflect events or circumstances occurring after the date on which they are made or to reflect the occurrence of future events.







ABOUT AVEVA

AVEVA is a world leader in industrial software, providing engineering and operational solutions across multiple industries, including oil and gas, chemical, pharmaceutical, power and utilities, marine, renewables, and food and beverage. Our agnostic and open architecture helps organizations design, build, operate, maintain and optimize the complete lifecycle of complex industrial assets, from production plants and offshore platforms to manufactured consumer goods.

Over 20,000 enterprises in over 100 countries rely on AVEVA to help them deliver life's essentials: safe and reliable energy, food, medicines, infrastructure and more. By connecting people with trusted information and AI-enriched insights, AVEVA enables teams to engineer efficiently and optimize operations, driving growth and sustainability.

Named as one of the world's most innovative companies, AVEVA supports customers with open solutions and the expertise of more than 6,400 employees, 5,000 partners and 5,700 certified developers. The company is headquartered in Cambridge, UK.

Learn more at www.aveva.com

