

2022

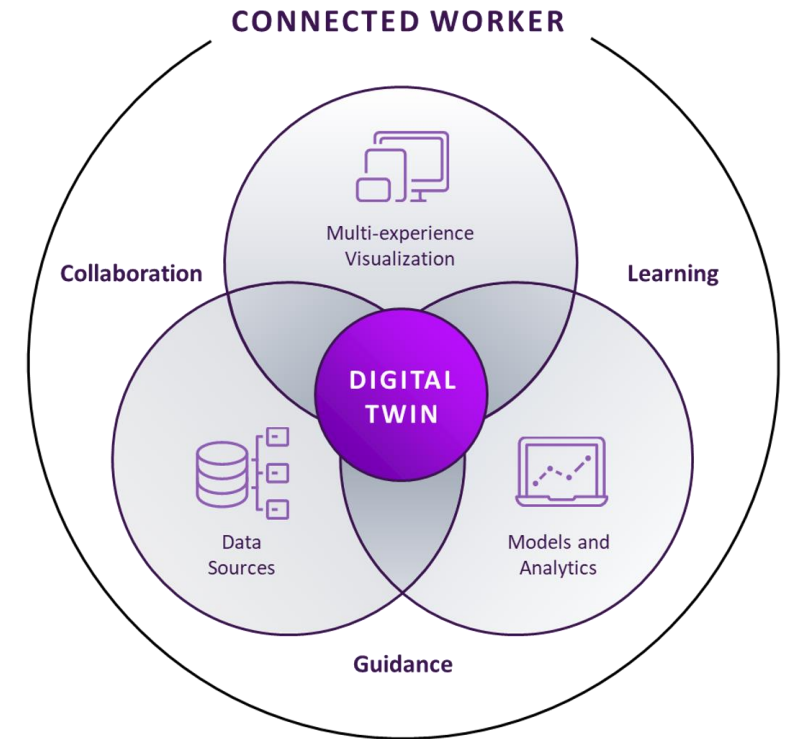
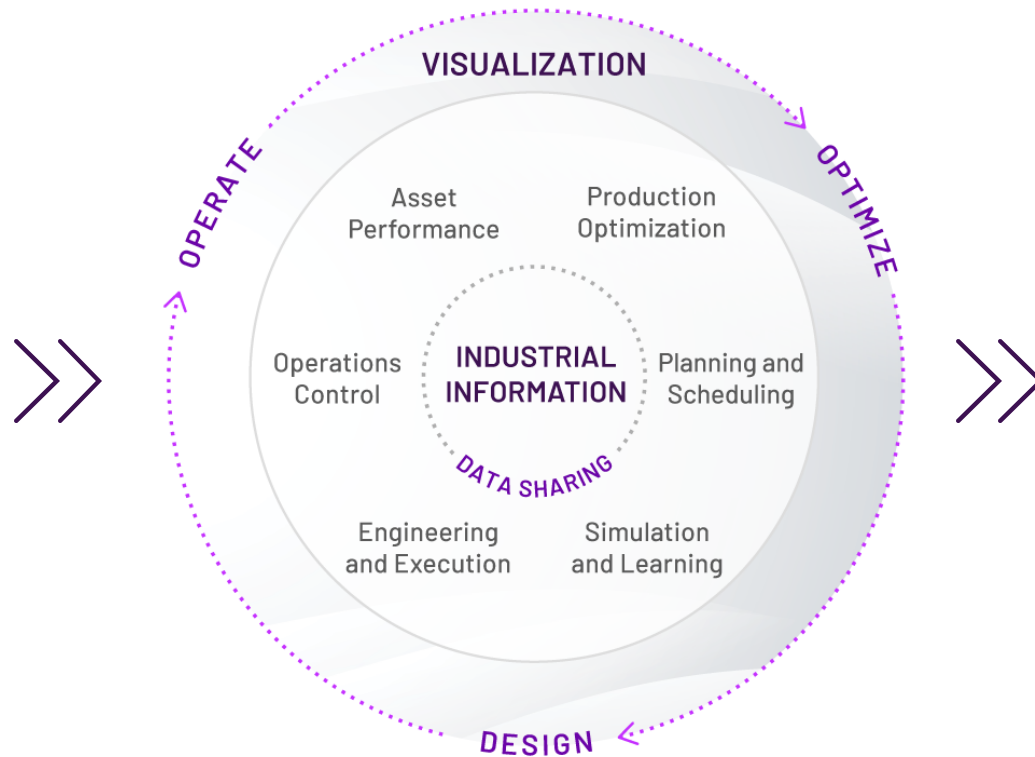
Enabling your digital connected landscape with AVEVA™ Insight

Scaling AVEVA Insight through our Partner Ecosystem

Zoe Dodgson

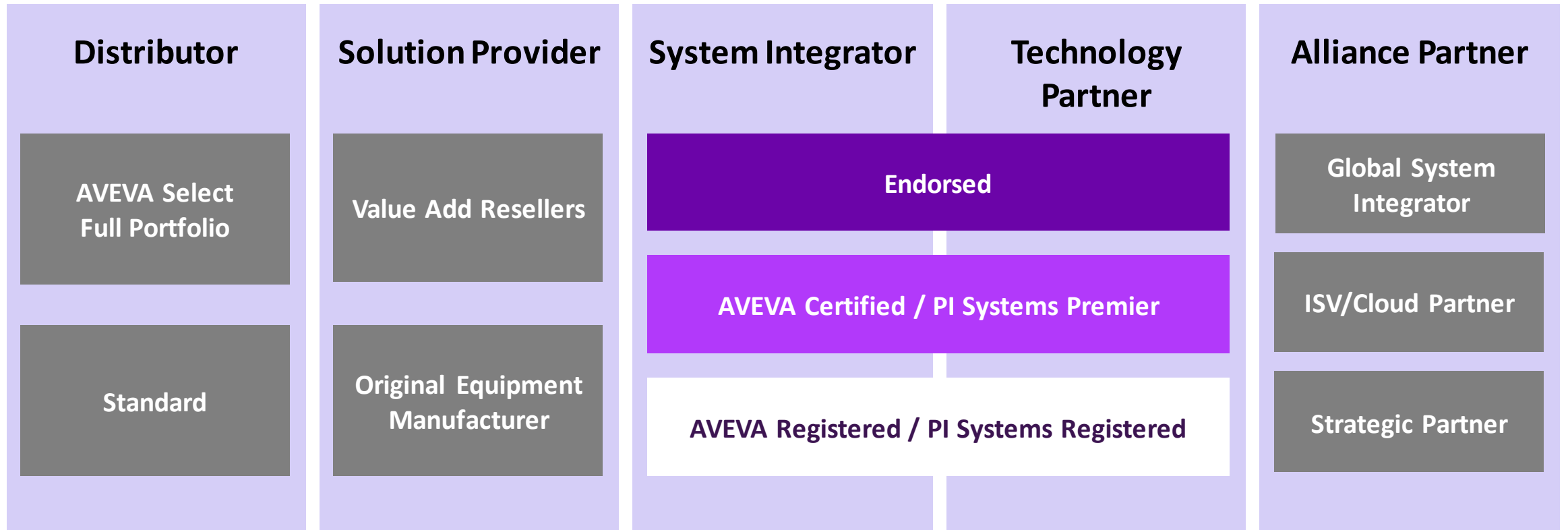
AVEVA

Our comprehensive solution portfolio



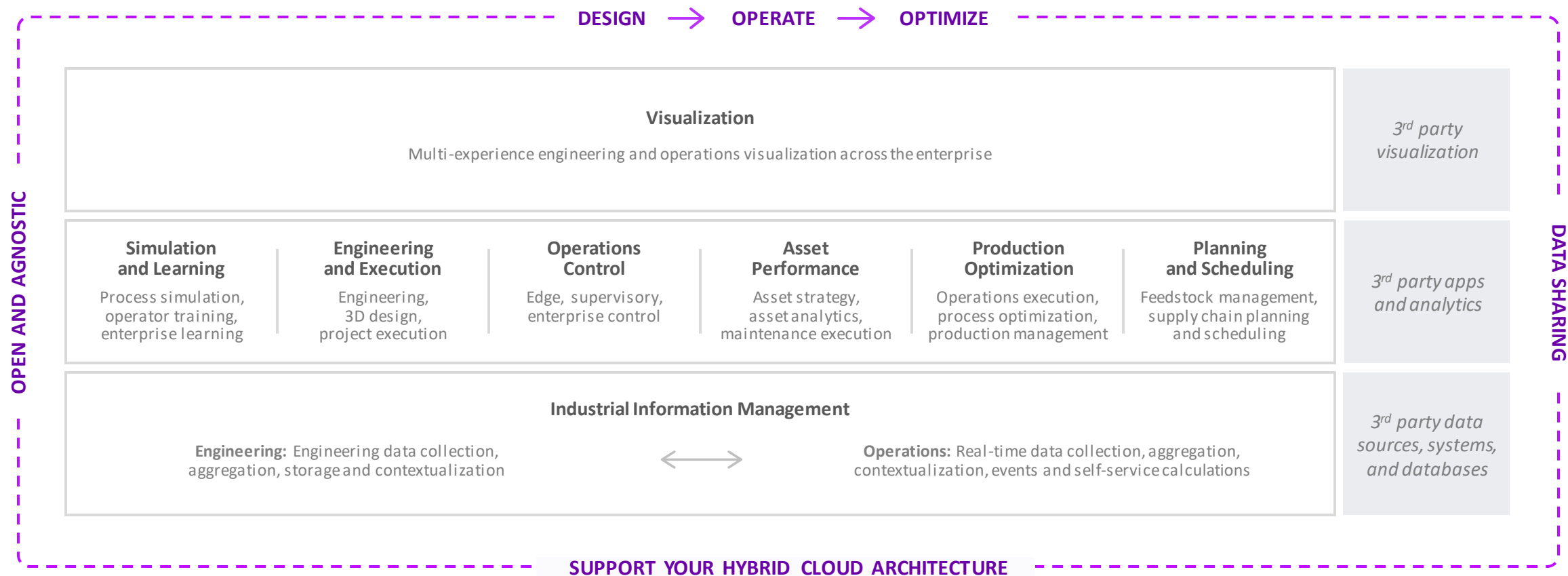
Bringing communities together to spark innovation

More than 5,500 Strategic Partners, Distributors & System Integrators worldwide



Delivering a complete digital thread, purpose-built for industry

Accelerate time to value with flexible, scalable, and trusted industrial hybrid SaaS solutions



AVEVA INSIGHT

AVEVA EAM Partnership Strategy

Scaling AVEVA Insight through our Partner Ecosystem



Digital Landscape

Shifting from Traditional to Frictionless



Lightweight,
easy-to-
deploy
solutions



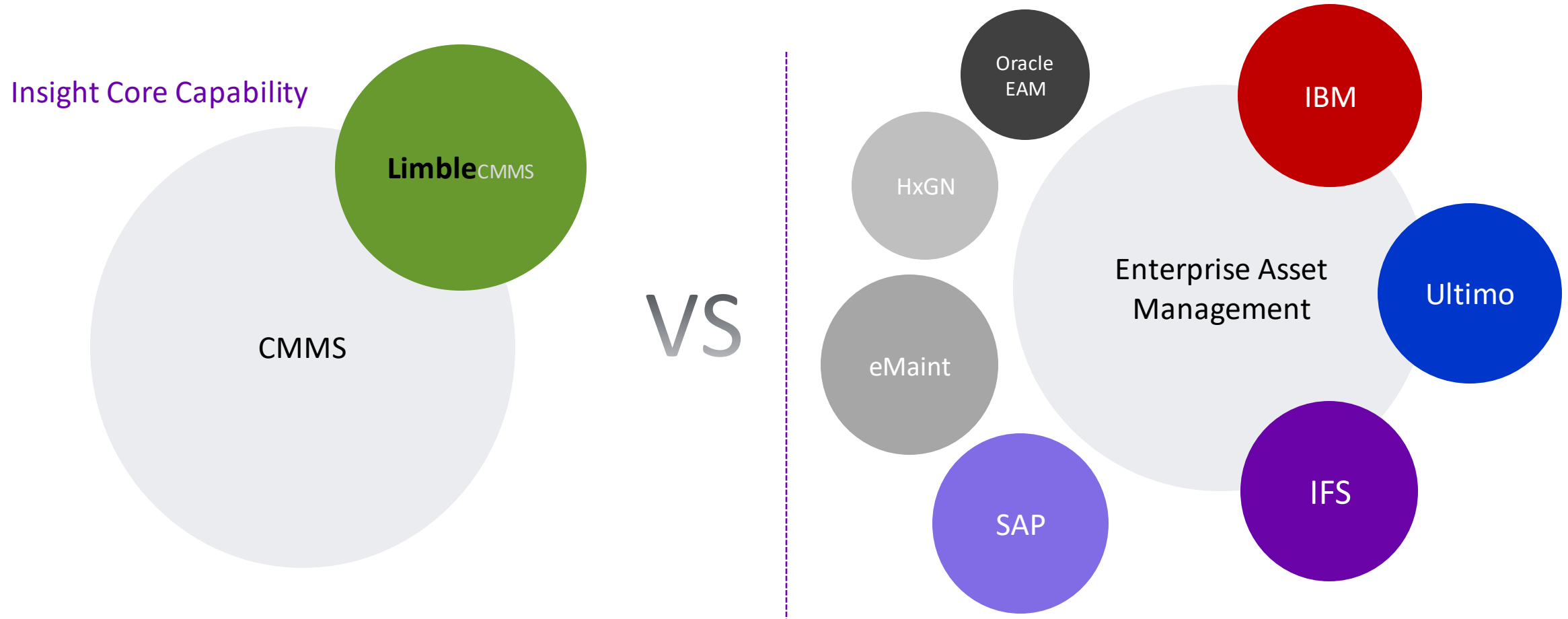
Focus on
Mobility



Modern
User
Experience

AVEVA Partner Strategy

An Open, Vendor Agnostic Approach to Enterprise Asset Management



AVEVA INSIGHT

Limble CMMS

AVEVA Partner Strategy



AVEVA Partner Strategy

Limble CMMS



Reseller Partner

Limble CMMS provides customers with a modern, easy-to-deploy, cloud solution that allows customer to realize the value of their investment within days of deployment.

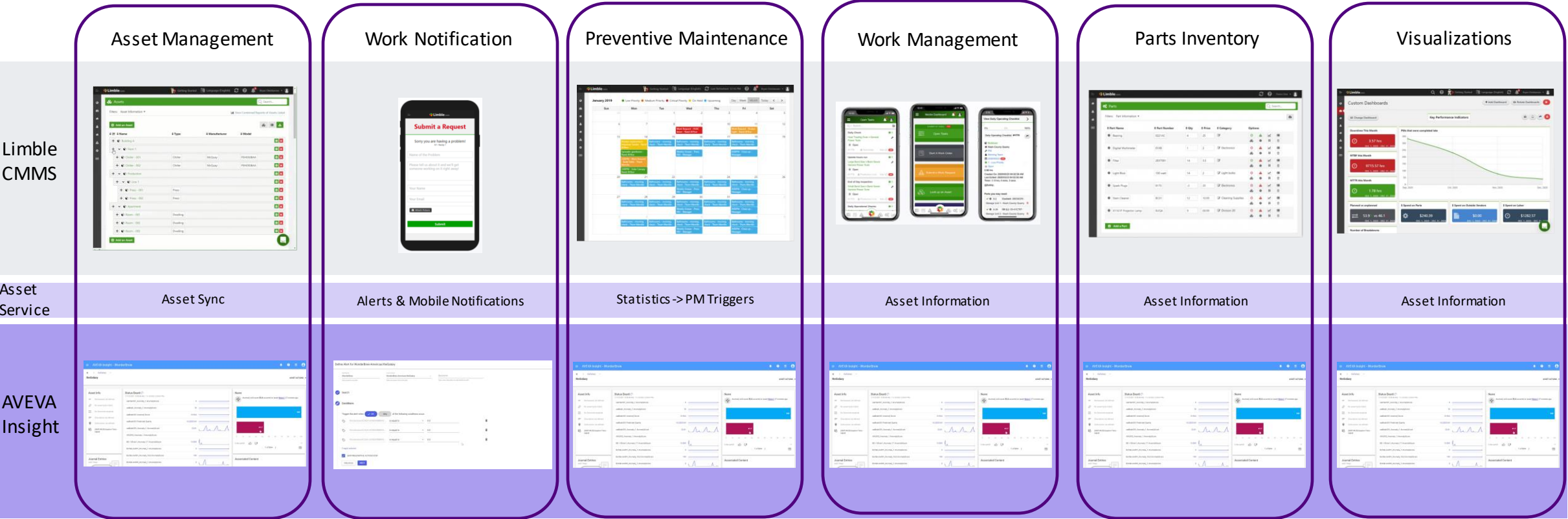
The solution includes an intuitive, user-friendly browser-based user interface, online/offline mobile capabilities, and customizable dashboard.

Delivered as a core capability, *AVEVA™ Insight's Asset interface* allows customers can leverage critical plant data published to the cloud to deliver on condition-base maintenance initiatives.

AVEVA Partner Strategy

AVEVA Insight Asset interface

Continuously monitor real-time data to detect anomalies and optimize performance without complexity



AVEVA Partner Strategy

AVEVA Insight Asset interface

- Demo Video



AVEVA INSIGHT

IBM Maximo Manage

AVEVA Partner Strategy



AVEVA Partner Strategy

IBM Maximo Manage



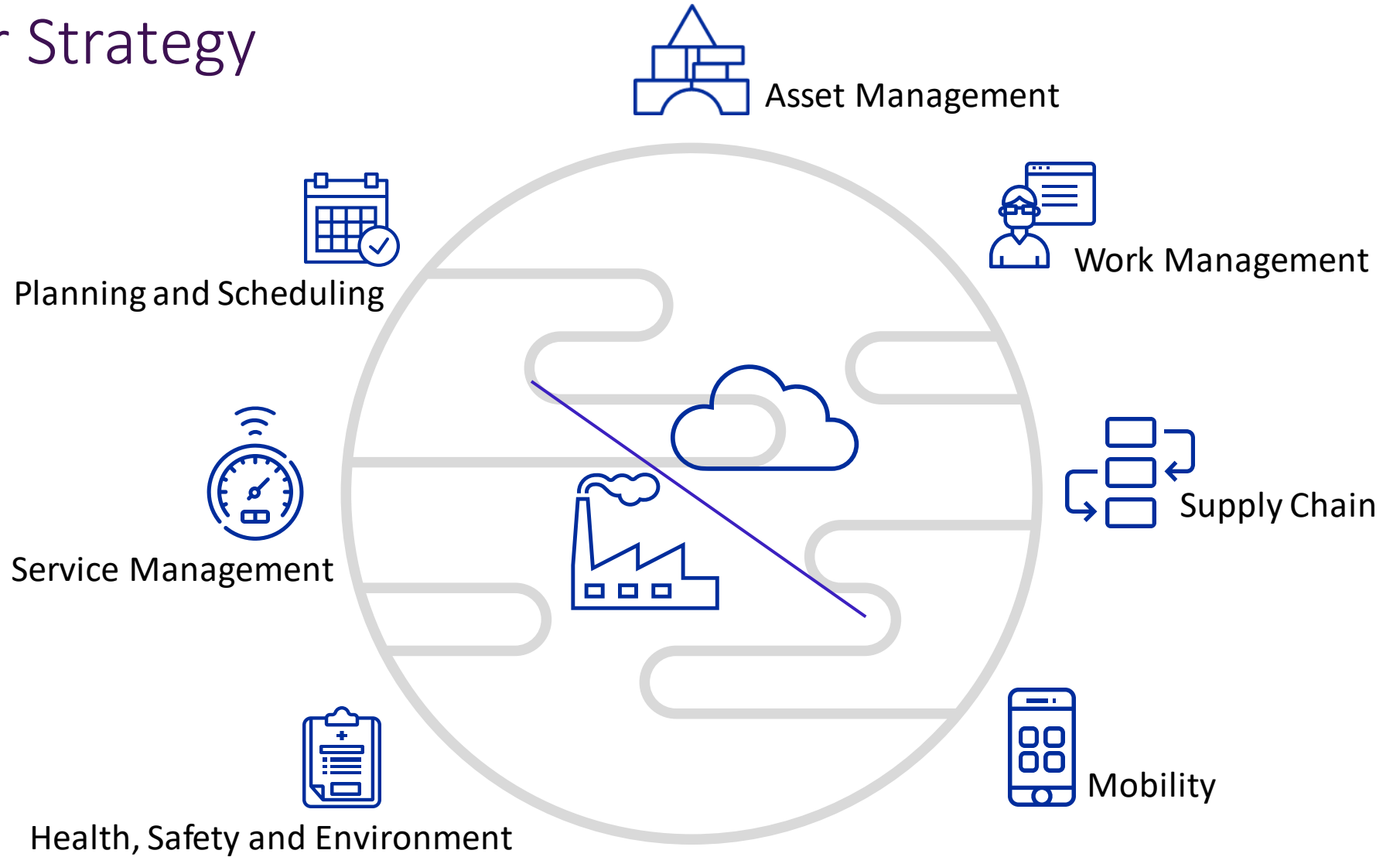
Co-sell Partner

As a leader in the Enterprise Asset Management (EAM) space, IBM's Maximo Manage provides customer with an on-premise or cloud EAM solution with a complete suite of maintenance, inventory, procurement and mobile capabilities.

By integrating to *AVEVA™ Insight, OSI PI, System Platform* or other AVEVA solutions, IBM and AVEVA work to bridge the gap on data availability, putting the power of information in the hands of our users.

AVEVA Partner Strategy

IBM Maximo Manage



AVEVA INSIGHT

IFS Ultimo Enterprise Asset Management

AVEVA Partner Strategy



AVEVA Partner Strategy

IFS Ultimo Enterprise Asset Management



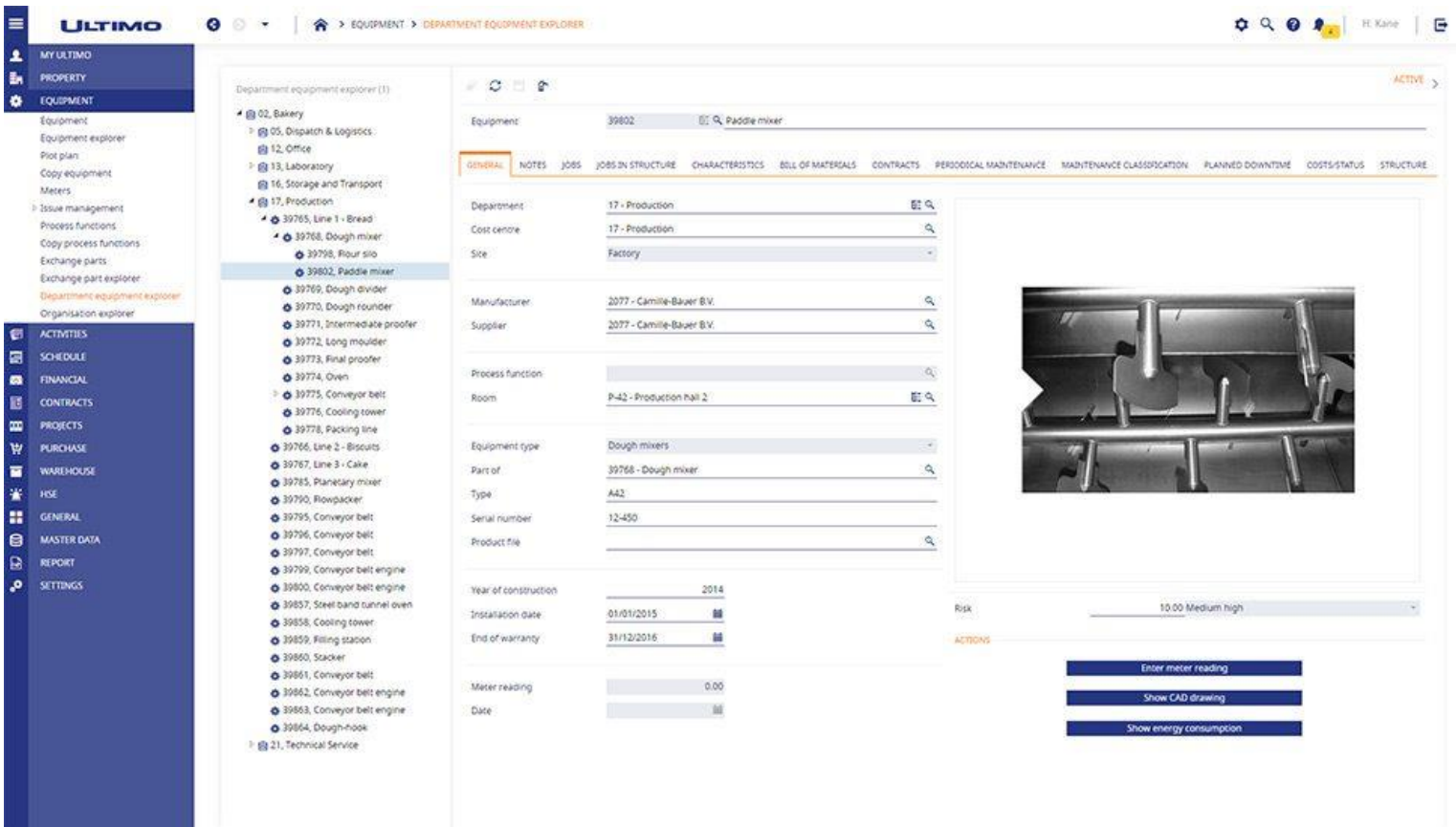
Co-sell Partner

Ultimo provides customers with a cloud-hosted Enterprise Asset Management, EHS, and Facilities management solution which includes mobile capabilities, reporting utility, dashboards and Ultimo's customization tools.

Ultimo shifts Asset Management to a completely new level with the integration of *AVEVA™ Insight, System Platform, and Asset Strategy Optimization and other joint partners* to improve lifespan and performance of assets and increase productivity of the workforce.

AVEVA Partner Strategy

Ultimo Enterprise Asset Management



IFS Ultimo’s Services in the Cloud provides customers with predefined industry solutions to fit their needs and budget.

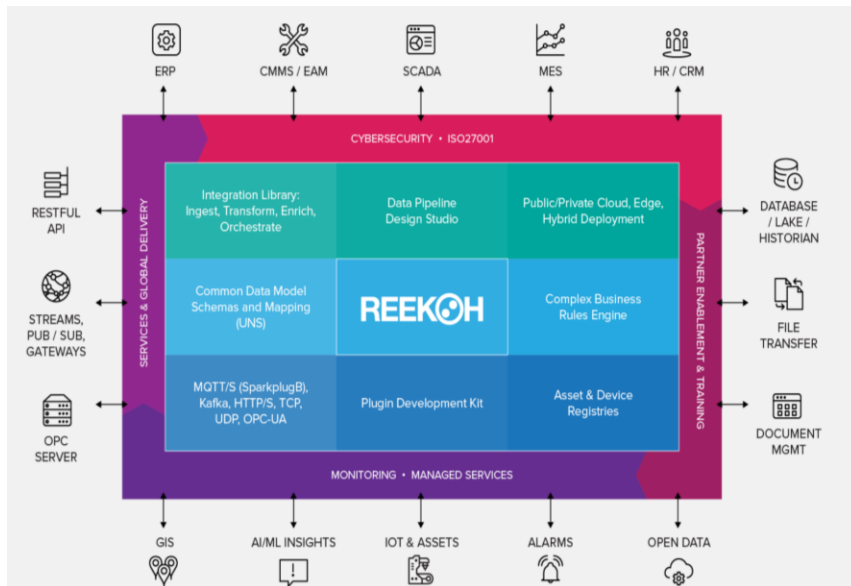
AVEVA INSIGHT

REEKOH

AVEVA Partner Strategy

AVEVA

AVEVA Partner Strategy

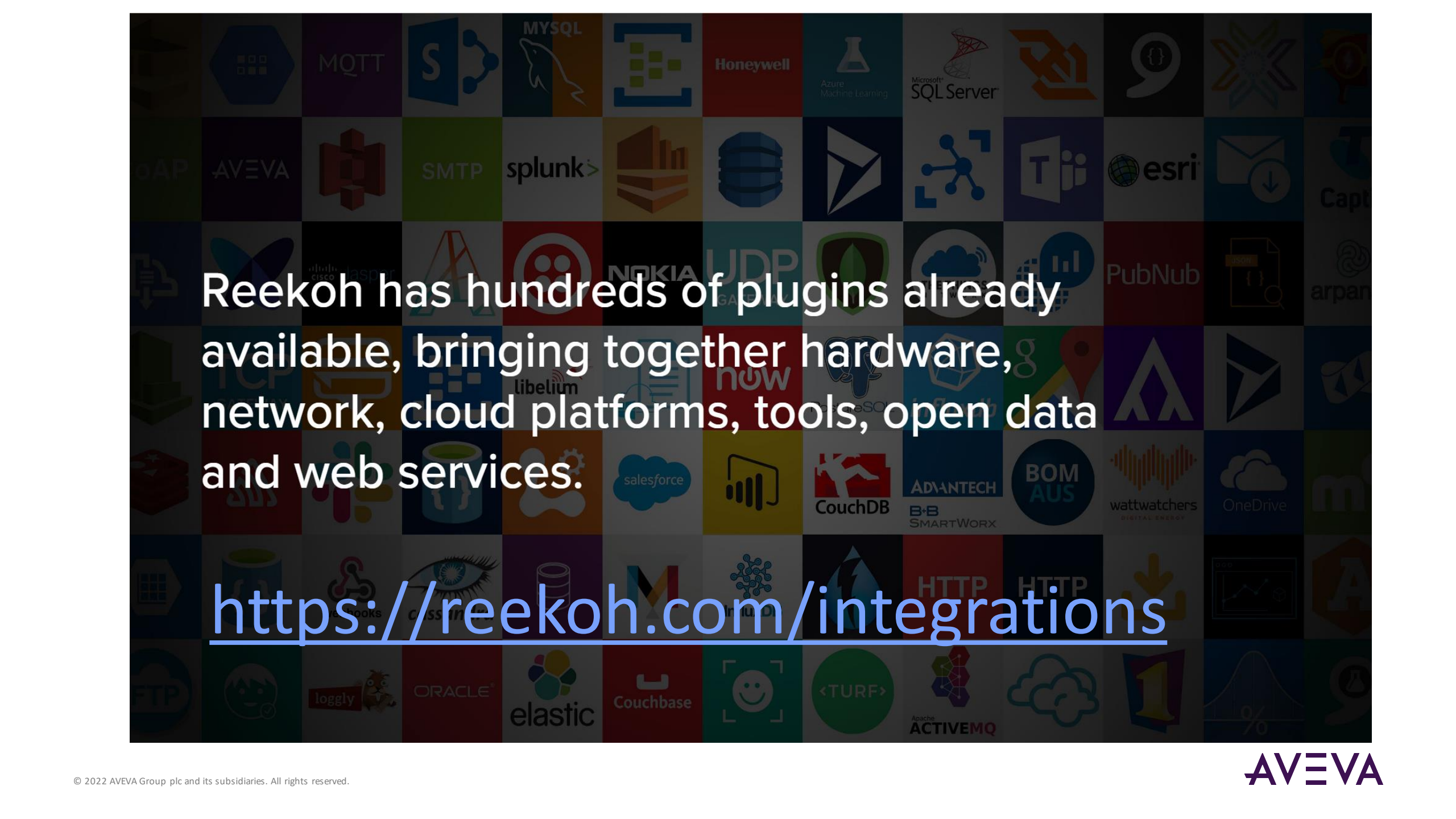


Resell Partner

A cloud-hosted Industrial Integration platform, Reekoh simplifies the way companies move their data.

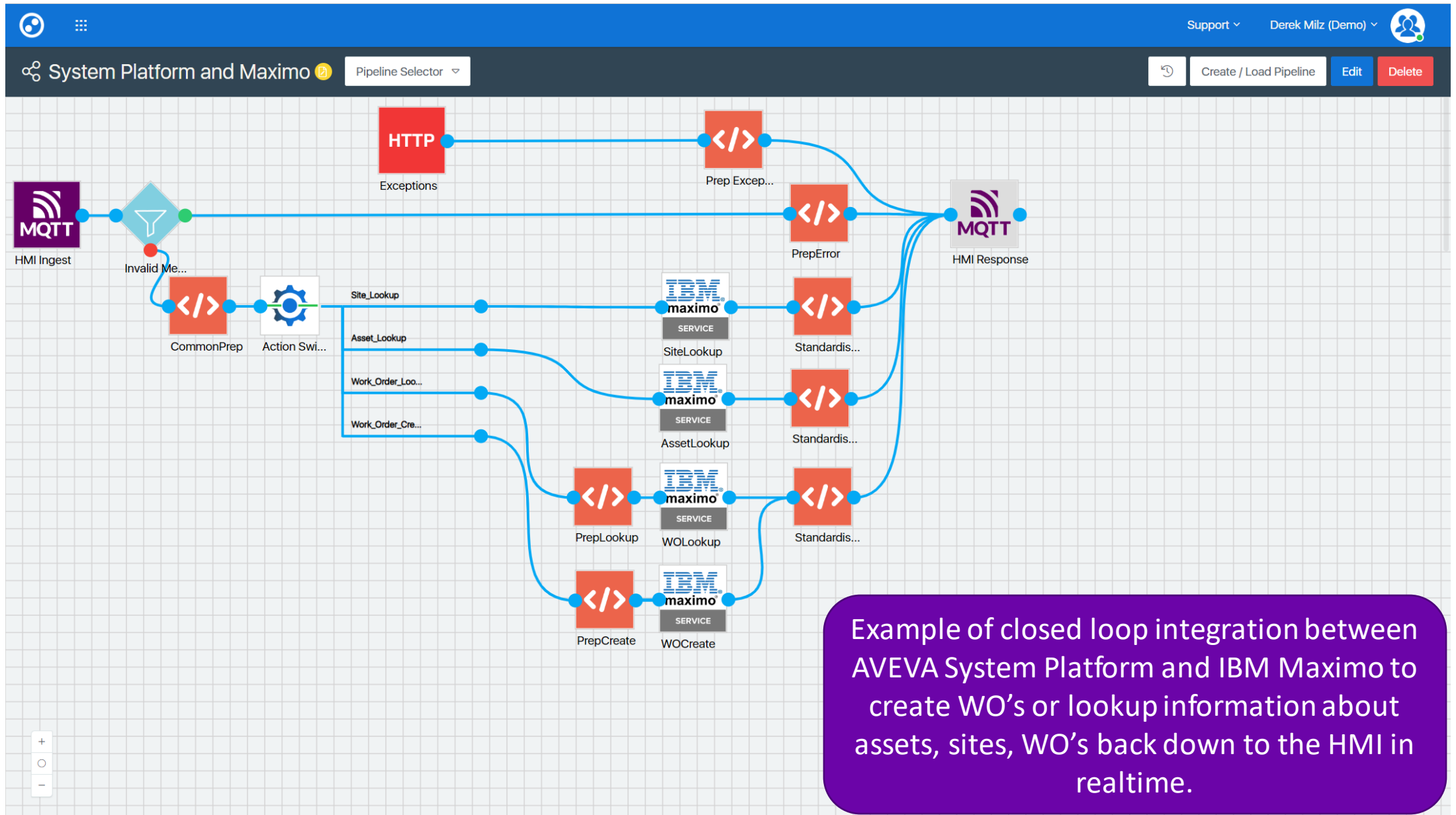
Designed to be vendor agnostic, agile, and by employing a low-code approach, Reekoh allows organizations to reduce the risk, cost and complexity associated with integrating their data.

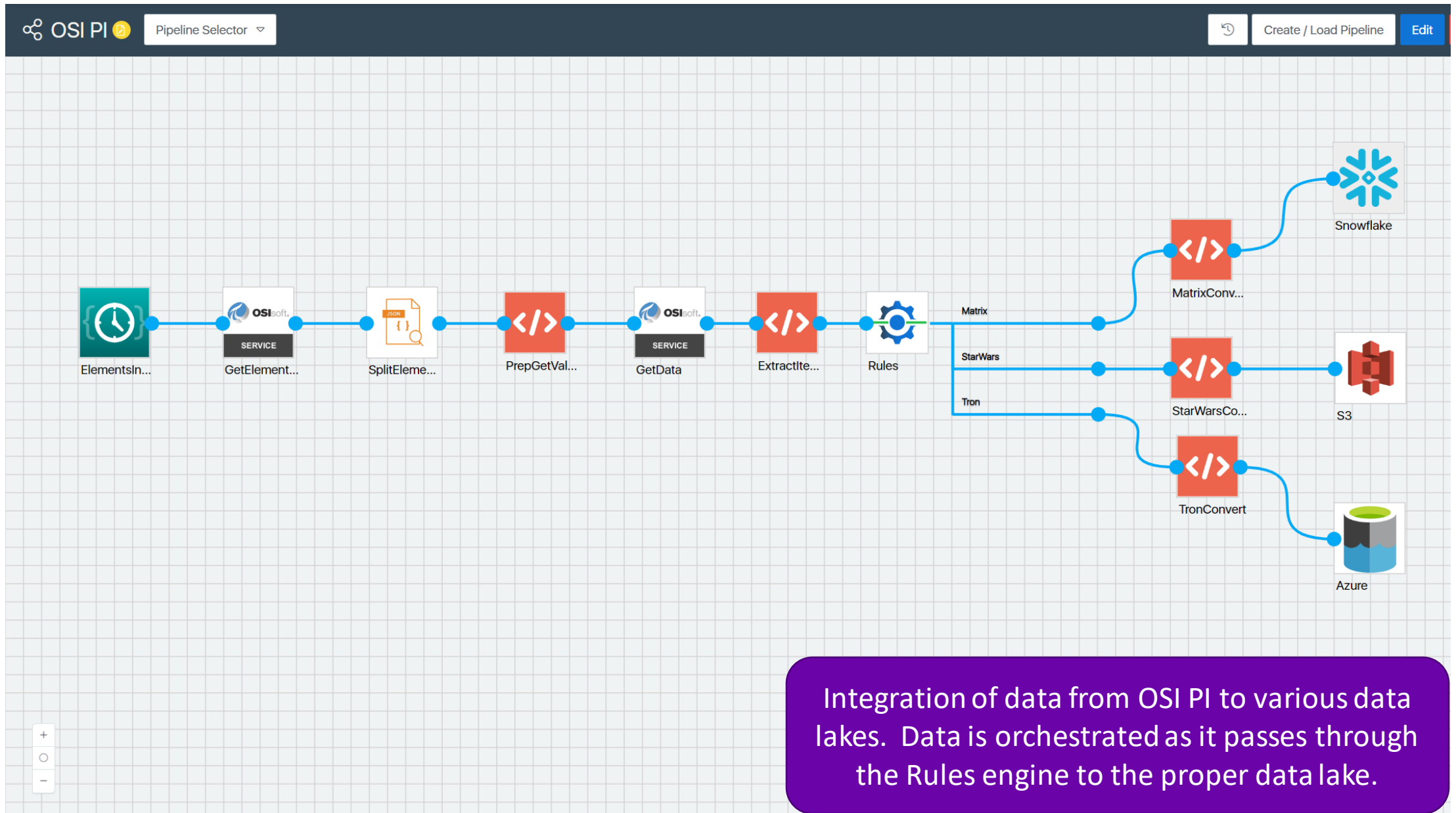
Reekoh leverages prebuilt library and integration framework to move information between operations and information systems, on-prem or in the cloud, while ensuring the integrity and security of their data.



Reekoh has hundreds of plugins already available, bringing together hardware, network, cloud platforms, tools, open data and web services.

<https://reekoh.com/integrations>





AVEVA Partner Strategy

Custom Integration from AVEVA Insight to IFS Ultimo using REEKOH

- Demo Video



AVEVA INSIGHT

Apollo Energy Analytics

AVEVA Partner Strategy



AVEVA Partner Strategy

Apollo Energy Analytics



Resell Partner

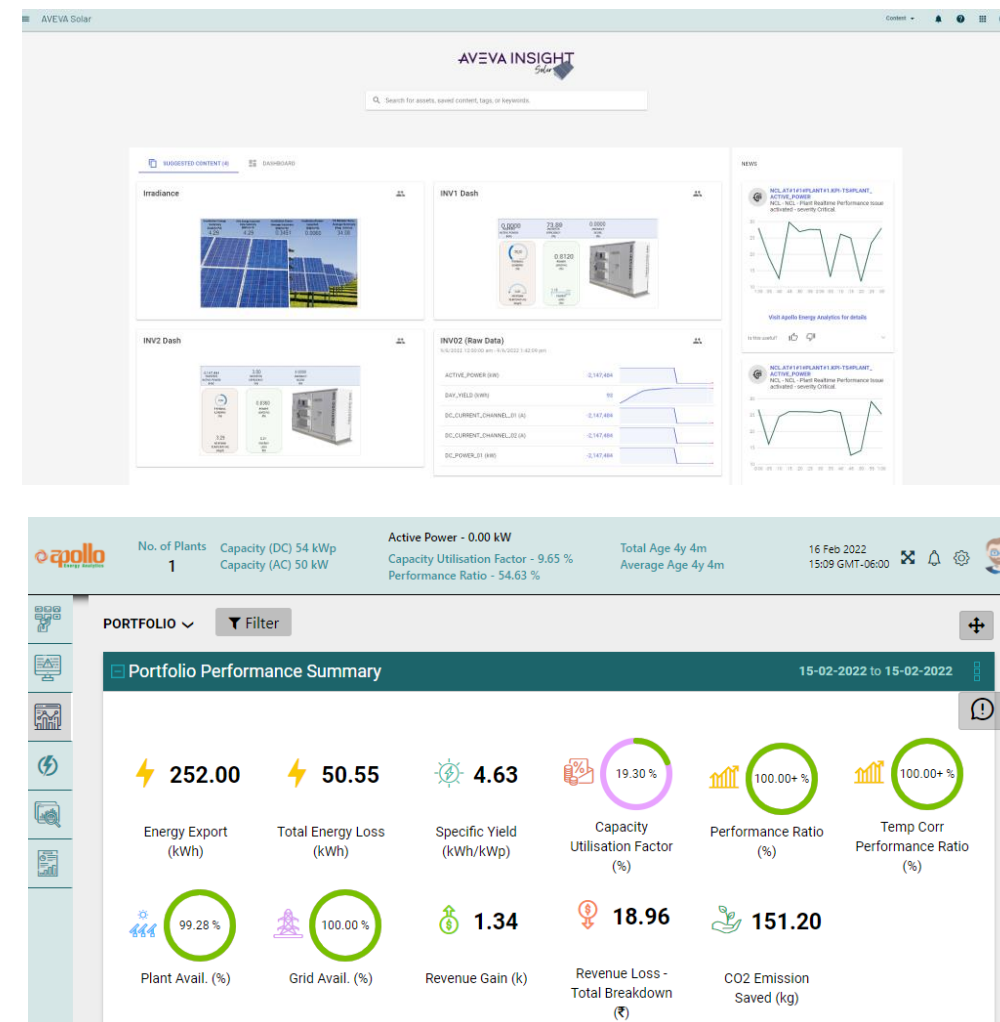
With AVEVA Insight and Apollo Energy Analytics, this combined offering provides a fully integrated suite of enterprise applications specifically designed to generate actionable information to solve critical and complex problems for various stakeholders within the renewable energy sector.

Customers can now optimize their solar energy production through performance and efficiency monitoring to streamline operations and maintenance processes.



By combining the benefits of Apollo's rich solar energy content and AVEVA Insight's scalable AI and analytics, customers can expect quick detection and prediction of solar farm inefficiencies, enabling faster troubleshooting and root cause analysis, targeted maintenance, and an overall reduction in power losses.

This is achieved through increased visibility of anomalies, KPIs, metrics, and performance of their assets.



AVEVA INSIGHT

Energy Monitoring System (EMS) for Manufacturing

AVEVA Partner Strategy



AVEVA Partner Strategy

Energy Monitoring System (EMS)



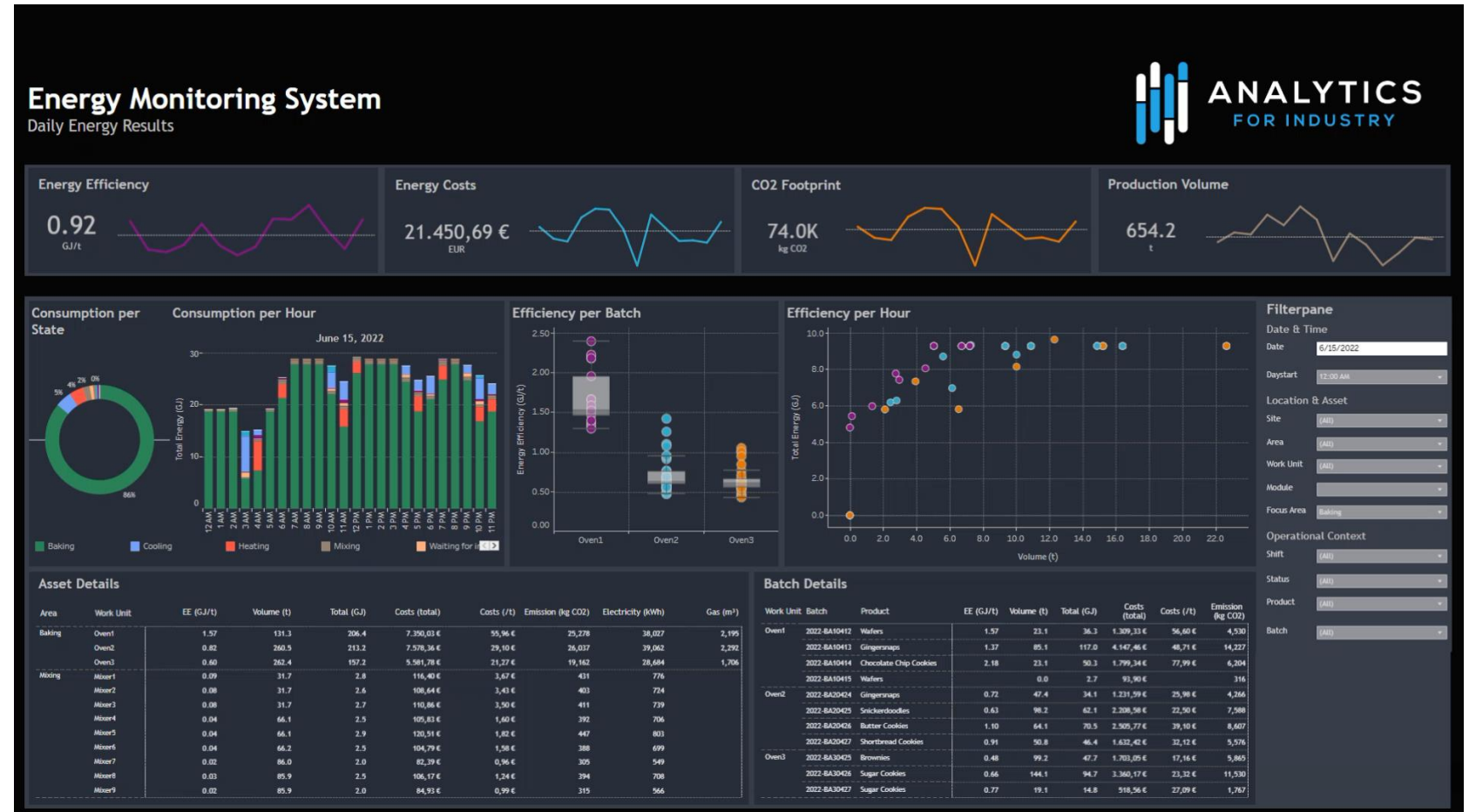
By linking production data with consumption data, EMS and AVEVA Insight provide customers with the ability to analyze their energy and water consumption.

Leveraging domain expertise, predefined data structure, models and visualization libraries, EMS provides an easy-to-deploy, out-of-the-box solution for customers to monitor energy consumption and improve inefficiency.

AVEVA Partner Strategy

Energy Monitoring System (EMS)

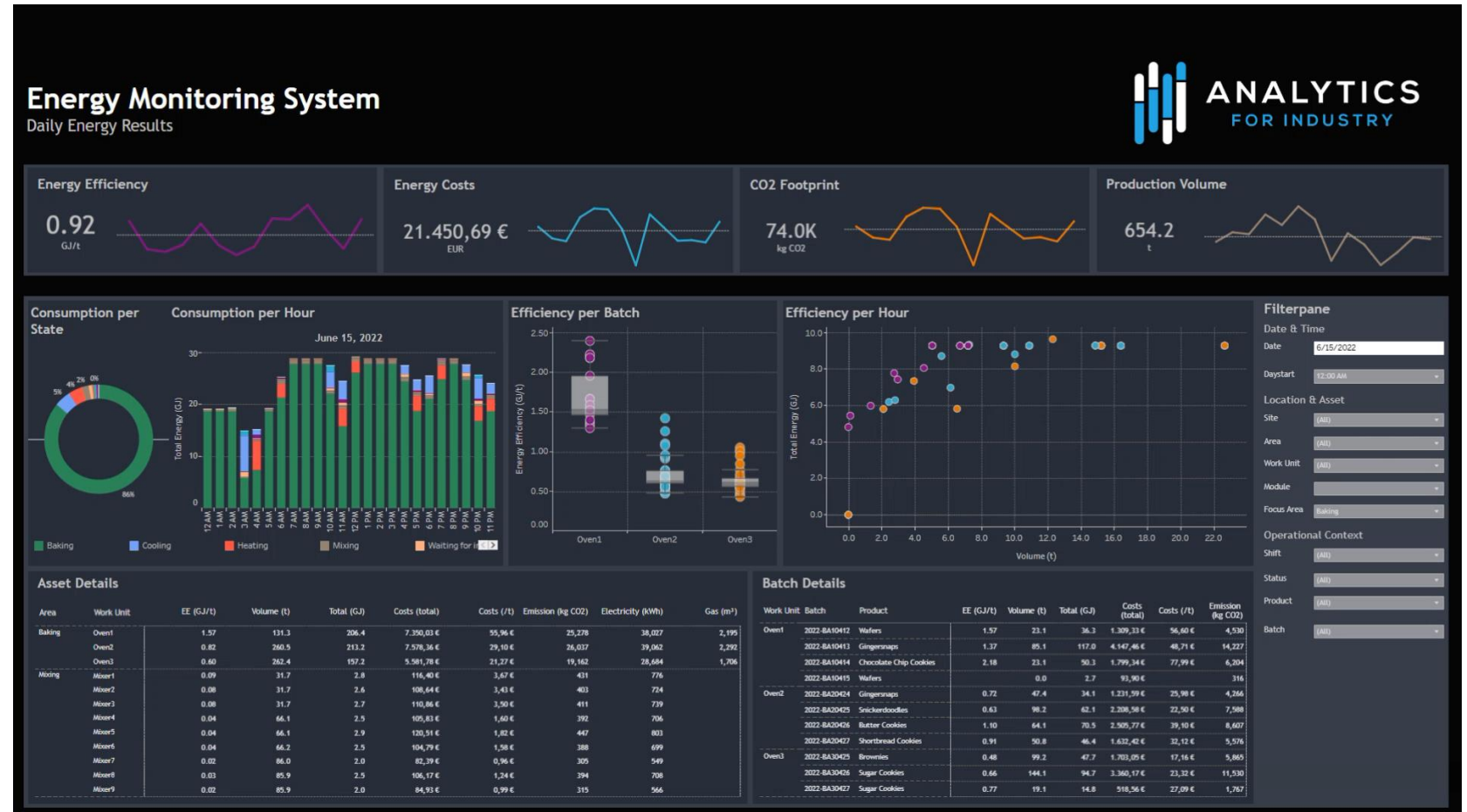
- Demo walk-through



AVEVA Partner Strategy

Energy Monitoring System (EMS)

- Demo walk-through



In conclusion, we believe the future, our collective future, is connected and we are investing in it.

AVEVA, we'll take you there!

Questions?

Please wait for the microphone
State your name and company



Please remember to...

Navigate to this session in the mobile
app to complete the survey.



Thank you

AVEVA

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ABOUT AVEVA

AVEVA is a global leader in industrial software, sparking ingenuity to drive responsible use of the world's resources. The company's secure industrial cloud platform and applications enable businesses to harness the power of their information and improve collaboration with customers, suppliers and partners.

Over 20,000 enterprises in over 100 countries rely on AVEVA to help them deliver life's essentials: safe and reliable energy, food, medicines, infrastructure and more. By connecting people with trusted information and AI-enriched insights, AVEVA enables teams to engineer efficiently and optimize operations, driving growth and sustainability.

Named as one of the world's most innovative companies, AVEVA supports customers with open solutions and the expertise of more than 6,400 employees, 5,000 partners and 5,700 certified developers. With operations around the globe, we are headquartered in Cambridge, UK and listed on the London Stock Exchange's FTSE 100.

Learn more at www.aveva.com