INEIGHT

BLOIS CONSTRUCTION DRIVES GROWTH WITH
ACCURATE ESTIMATES FOR COMPLEX PROJECTS

With 100 employees and annual revenues of $55 million, Blois Construction is a heavy civil contractor involved in a broad range of projects across Southern California, including sewer, storm drain, concrete structures, treatment facilities and pump stations.

THE CHALLENGE

To achieve profitable, progressive and sustainable business growth, Blois Construction has set its sights on winning more complex construction projects. The company aims to make successful bids for new projects while mitigating financial risk—and to achieve these goals, Blois Construction looked for a way to increase the accuracy, speed and transparency of its estimating process.

THE SOLUTION

The company selected InEight Project Cost Management solutions, enabling it to establish a standard framework for the estimating process. Using InEight Estimate, Blois Construction can track multiple budgets efficiently and incorporate change orders from the field in real time. The solution also allows the company to use historical actuals as the basis for future estimates, helping to improve accuracy for future projects.

THE OUTCOME

With InEight Estimate, Blois Construction harnesses industry best practices to streamline its approach to estimating. Thanks to the new, integrated way of working, the company can rapidly create accurate estimates for complex projects, helping to boost the competitiveness of its bids. And by incorporating change orders throughout the bidding process, it is easier than ever for Blois Construction to quantify changes to project cost and scope and take proactive steps to mitigate risk.

Industry
Contractor – Heavy
Underground, Waste, Water

Location
North America, United States

Solution
Project Cost Management
Document Management

> " We make better project-execution decisions because we're working from the most accurate and up-to-date information from InEight Estimate. "

Jim Blois,
President, Blois Construction

Learn more about InEight
at www.ineight.com

PROVEN PROJECT CERTAINTY.