

About the IDEaS Integration Partner Program



The IDEaS Integration Partner Program enables hospitality and travel technology providers to develop a certified integration with IDEaS solutions allowing for a seamless client deployment. IDEaS integration partners provide either the data for IDEaS solutions and/or support deployment of the outputs of IDEaS solutions.

PROPERTY MANAGEMENT SYSTEMS

Advanced Integration

CRITERIA

- 2-Way Certified with one or more IDEaS Signature Plus Controls**
- Provides data for additional IDEaS RMS Modules
- Standard tier criteria

WHO MEETS THIS CRITERIA TODAY?

- | | | |
|---|---------------------------------|--|
| ▶ Agilysys (Stay PMS) | ▶ Infor Hospitality (Infor HMS) | ▶ Shiji (Shiji Enterprise Platform, Cambridge PMS) |
| ▶ Versa | ▶ IQWare (IQpms) | ▶ Springer-Miller Systems (SMS Host) |
| ▶ Amadeus (APMA Cloud and IDPMS on premise) | ▶ NEC (NEHOPS) | |
| ▶ GUBSE (SiHOT) | ▶ Oracle (OPERA OPMS) | |
| ▶ Guestline (RezLynx) | ▶ Planet (Protel onPrem) | |
| ▶ HotelKey (HotelKey App) | ▶ RMS Cloud (RMS Hotel) | |
| | ▶ RoomKey PMS (RoomKey PMS) | |

Standard Integration

CRITERIA

- 2-Way Certified with some or all the IDEaS Signature Controls*
- Limited tier criteria

WHO MEETS THIS CRITERIA TODAY?

- | | | |
|------------------------------------|--|-------------------------------------|
| ▶ Agilysys (LMS & VisualOne) | ▶ Minsait (TMS) | ▶ Sylverbite (Priority Hospitality) |
| ▶ Clock Software (Clock PMS) | ▶ NewHotel (NewHotel) | ▶ StayNTouch (Cloud PMS) |
| ▶ CMSOL (Visual Hotel) | ▶ Northwind Maestro (Maestro PMS) | ▶ Spectra (Spectra PMS) |
| ▶ HotelCube (HotelCube PMS) | ▶ Planet (Protel Cloud PMS) | ▶ WebRezPro (WebRezPro) |
| ▶ Hoist Hotel Technology (HotSoft) | ▶ Resort Data Processing (Property Management) | ▶ Zucchetti (Scrigno PMS) |
| ▶ Host Hotel Systems (HostPMS) | | |
| ▶ Jonas Chorum (Chorum PMS) | | |

Limited Integration

CRITERIA

- 2-Way Certified with at least one of the IDEaS Signature Controls* and/or 1-Way Data Extract Certified
- Live connectivity with a minimum of 2 clients

WHO MEETS THIS CRITERIA TODAY?

- | | | |
|----------------------------------|---------------------------|------------------------------------|
| ▶ Amadeus (Cloud PMS) | ▶ Mews (Mews Operations) | ▶ Skyware Hospitality (Skyware) |
| ▶ CMS Hospitality (GuestCentrix) | ▶ NewBook (NewBook PMS) | ▶ TCA Software Solutions (Innsist) |
| ▶ Diventa (Diventa PMS) | ▶ NiteSoft (NiteSoft PMS) | ▶ Winsar InfoSoft (WinHMS) |
| ▶ Hostware (Hostware FRO) | ▶ Prestige (Front Office) | |
| ▶ IDS Next (Fortune) | ▶ Rezen Group (Rezen PMS) | |
| ▶ InnQuest Software (RoomMaster) | ▶ Sindata (VHP) | |
| ▶ Instant Group (HotelConnect) | ▶ Shiji (Westsoft FoxHis) | |

CENTRAL RESERVATION SYSTEMS

Advanced Integration

CRITERIA

- 1-Way Decision Upload Certified with one or more IDeaS Signature Plus Controls**
- Standard tier criteria

WHO MEETS THIS CRITERIA TODAY?

- ▶ Amadeus (ACRS, iHotelier)
- ▶ Oracle (OPERA CRS)
- ▶ Pegasus (RVNG, RezView Classic)
- ▶ Sabre Hospitality (SynXis, yourVoyager)
- ▶ SHR (Allora CRS, Windsurfer)
- ▶ Vertical Booking (Vertical Booking)
- ▶ Xn protel (Xn globalRES)

Standard Integration

CRITERIA

- 1-Way Decision Upload Certified with one or more IDeaS Signature Controls*
- Limited tier criteria

WHO MEETS THIS CRITERIA TODAY?

- ▶ Amadeus (RezExchange)
- ▶ Huazhu (Huazhu CRS)
- ▶ Pegasus (RezTrip)
- ▶ PHOBS (PHOBS)

Limited Integration

CRITERIA

- 1-Way Decision Upload Certified with at least one of the IDeaS Signature Controls* and/or 2-Way Certified
- Live connectivity with a minimum of 2 clients

WHO MEETS THIS CRITERIA TODAY?

- ▶ Advantage Reserve (Advantage Reserve)
- ▶ Blastness (Blastness CRS);
- ▶ BusyRooms (Busy Rooms CRS)
- ▶ d-edge (Central Reservation System)
- ▶ Gijima (eResHub)
- ▶ Inntopia (Inntopia CRS)
- ▶ Omnibeas (Omnibeas)

RATE DISTRIBUTION SYSTEMS

Advanced Integration

CRITERIA

- 1-Way Decision Upload Certified with more than one IDeaS Signature Controls*
- Standard tier criteria

WHO MEETS THIS CRITERIA TODAY?

- ▶ HBSi (iDemand Gateway)
- ▶ SiteMinder (The Channel Manager)

Standard Integration

CRITERIA

- Integration is HTNG compliant
- Limited tier criteria

WHO MEETS THIS CRITERIA TODAY?

- ▶ Bookassist (Booking Engine)
- ▶ Booking Expert (Booking Expert)
- ▶ Cvent/Passkey (Passkey Group Block Reservation)
- ▶ d-edge (Channel Manager)
- ▶ eRevMax (Connect)
- ▶ HotelNetSolutions (Channel Manager)
- ▶ Hotel Runner (Channel Manager)
- ▶ Hotel Spider (Spider Booking)
- ▶ primalRES (primalRES Channel Manager)
- ▶ RateGain (RezGain)
- ▶ SmartHOTEL (Channel Manager)
- ▶ STAAH (Instant Channel Manager)
- ▶ Stardekk (Cubilis)

Limited Integration

CRITERIA

- 1-Way Decision Upload Certified with at least one of the IDeaS Signature Controls* and/or 2-Way Certified
- Live connectivity with a minimum of 2 clients

WHO MEETS THIS CRITERIA TODAY?

- ▶ ChannelRUSH (Channel Manager)
- ▶ RateGain (ChannelGain)
- ▶ RoomCloud (Room Cloud Channel Manager)

RATE SHOPPING SYSTEMS

Advanced Integration

CRITERIA

- Provides rate shopping competitive data by room type
- Standard tier criteria

WHO MEETS THIS CRITERIA TODAY?

- ▶ Amadeus (PricePosition, Rate360)
- ▶ BeOnPrice (BeOnPrice)
- ▶ Fornova (Competitive Intelligence), Optimand (Optimand Rate Shopper)
- ▶ Hotellistat (Hotellistat)
- ▶ Hotel Compete (Hotel Compete)
- ▶ Lighthouse (Rate Insight)
- ▶ RateGain (PriceGain)

Standard Integration

CRITERIA

- Live connectivity with a minimum of 2 clients
- Limited tier criteria

WHO MEETS THIS CRITERIA TODAY?

- ▶ D-Edge (Rate Screener)
- ▶ eRevMax (RateTiger)
- ▶ RateMate (RateMate)
- ▶ Scignus (iRateExplorer)
- ▶ Standard Binocle (Binocle Rate Shopper)

REPUTATION MANAGEMENT SYSTEMS

Standard Integration

CRITERIA

- Live connectivity with a minimum of 2 clients
- Meets IDEaS integration specifications

WHO MEETS THIS CRITERIA TODAY?

- ▶ Revinate (Revinate Reputation)
- ▶ Shiji (ReviewPro Reputation Management)
- ▶ TrustYou (TrustYou Analytics and Radar)

UPSELLING SYSTEMS

Standard Integration

CRITERIA

- Live connectivity with a minimum of 2 clients
- Meets IDEaS integration specifications

WHO MEETS THIS CRITERIA TODAY?

- ▶ Nor1 (eStandby Upgrade, eXpress Upgrade, CheckIn Merchandising)
- ▶ Oaky (Oaky Upsell)
- ▶ Upsell Guru

MARKET INTELLIGENCE

Standard Integration

CRITERIA

- Live connectivity with a minimum of 2 clients
- Meets IDEaS integration specifications

WHO MEETS THIS CRITERIA TODAY?

- ▶ Amadeus (Demand360)
- ▶ Benchmarking Alliance (Hotel Trends Benchmarking)
- ▶ Str (STR report)

SALES & CATERING

Standard Integration

CRITERIA

- Live connectivity with a minimum of 2 clients
- Meets IDeaS integration specifications

WHO MEETS THIS CRITERIA TODAY?

- ▶ Amadeus (Delphi)
- ▶ iVvy (Venue Management Software)

Legend

* IDeaS Signature Controls are:

- ▶ Last Room Value with Deltas (LRV) or
- ▶ Minimum Length of Stay (MinLOS) or
- ▶ Full Pattern Length of Stay (FPLOS)
- ▶ Best Available Rate by Length of Stay (BAR by LOS)
- ▶ Daily Best Available Rate (Daily BAR)
- ▶ Hotel and/or Room Type Overbooking

** IDeaS Signature Plus Controls = IDeaS Signature Controls + any of the following:

- ▶ Multiple formats of Best Available Rate
- ▶ Multiple formats for LRV (MinLOS & FPLOS)
- ▶ Derivative Best Available Rate
- ▶ Derivative Availability
- ▶ Yield Currency Compatibility

As of July 2024

If interested in becoming an IDeaS Integration Partner, please download the Expression of Interest Form [here](#).



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