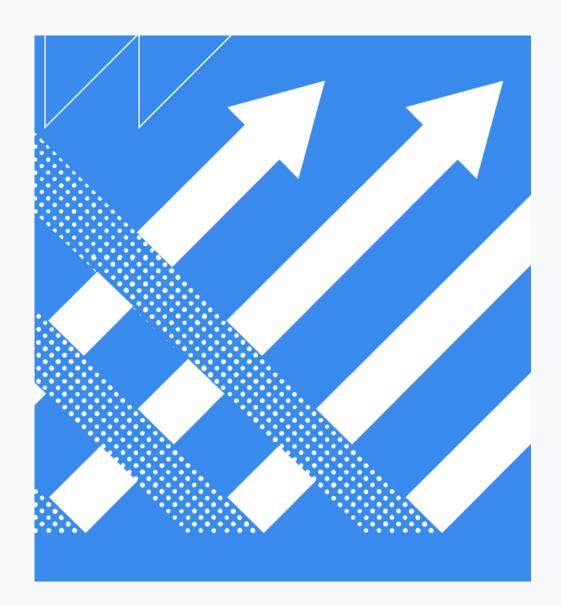
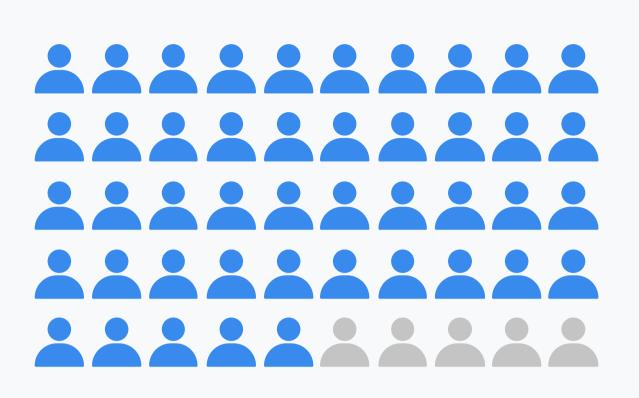
#### **Call**Rail

#### 2022 Digital Marketing Agency Outlook

2021 spelled success for agencies: 95% of respondents said their digital marketing agency met its revenue goals in 2021. And they're not slowing down this year; agencies predict an average of 68% growth in 2022.

Here's a quick look at the key findings.

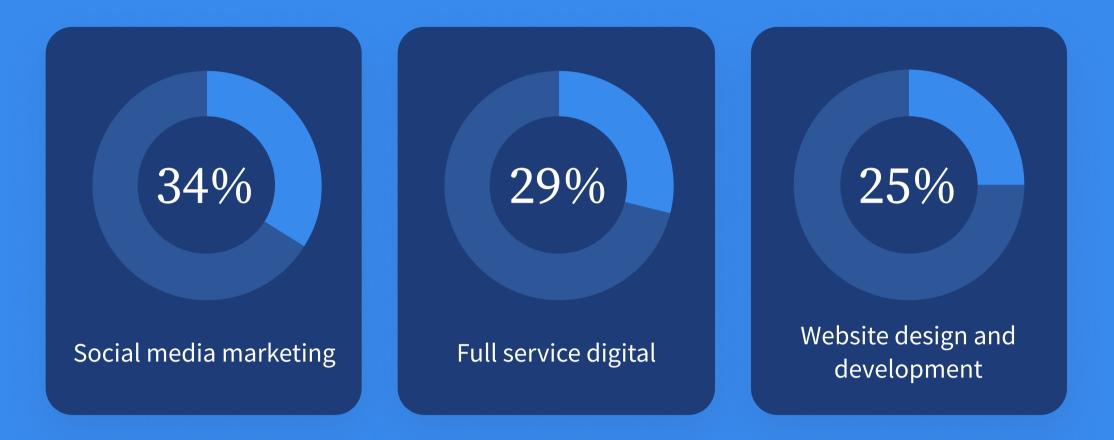




89% of agencies predict strong growth for the foreseeable future.

Tools and strategies such as AI and technology to track and analyze marketing performance help agencies fuel growth.

# The most popular services for agencies are also the most profitable

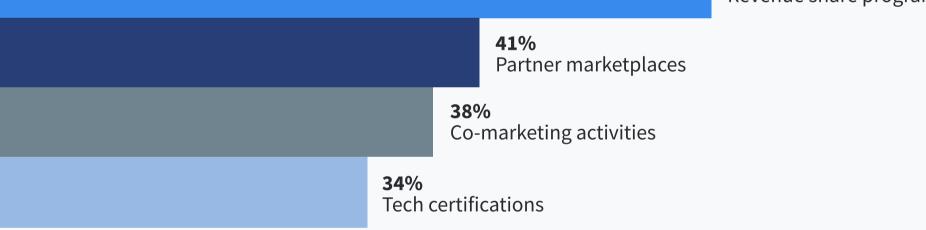


#### To generate business, agencies rely on a number of strategies

**69%** Partner programs

**60%** 

Revenue share programs



## Top challenges facing agencies



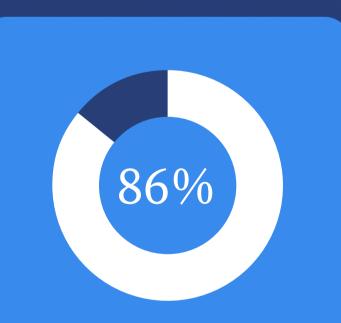
82% Client Acquisition



81% Hiring



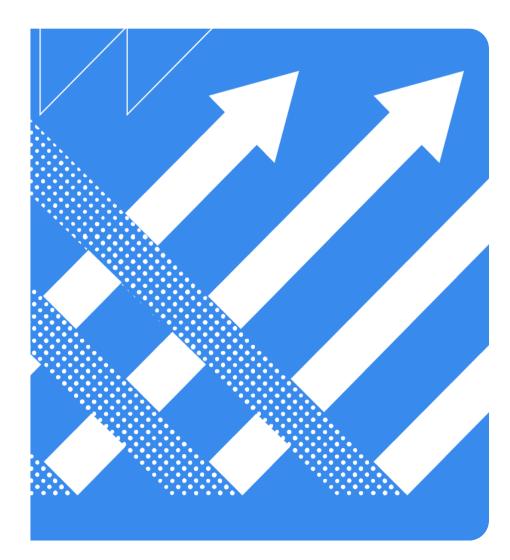
80% Client Retention



86% of agencies say they've added a new offering in the past 12 months.

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