

New commercial business highlights

Fourth Quarter 2024

Des Moines Office, Central Region

New Business Email: <u>desmoines.newapps@emcins.com</u> Endorsement Email: <u>desmoines.clendorsements@emcins.com</u>

New business written

Type of account

Office Equipment Wholesale - 5044 Electrical Contractor - 1711 Durable Goods – Construction Materials – 5032, 5039 General Contractor – Commercial - 1542 Refrigeration Service and Repair - 7623 Funeral Homes - 7261 Wine and Beverage Distribution - 5182 Landscape and Lawn Contractor - 0782 Masonry and Other Stonework - 1741 Plumbing and Heating Equipment Wholesaling – 5074 Carpentry Contractor - 1751

Type of account

Signs and advertising displays MFG - 3993 Door/Window MFG – Not Wood - 3442 Excavation Contractor - 1794 Breweries - 2082 Fabricated Metals - 3499 Flooring Work - 1752 Bolts, Nuts, Rivets, and Washers MFG - 3452 Fence Contractors - 1799 General Contractor – Residential - 1521 Sporting and Recreation Goods - 5091 Auto and Home Supply Stores - 5531

Businessowners	Top specialty programs
General Automotive Repair Shops	Manufacturing
Salon and Barber Shops	Construction
Top, Body & Upholstery Repair Shops & Paint Shops	Petroleum Dealer
Professional Offices	Municipalities
Retail Shops	Breweries/Wineries
	Banks

Expert resources for EMC programs

As industry segment market experts, we're here to help you uncover new opportunities and exceed your customers' expectations. That's why we simplified the process of selling the EMC Manufacturing Program and Contractors Program by providing essential resources. Work smarter, not harder, with appetite guides and marketing materials found in the <u>Manufacturing Insurance Agent Toolkit</u> and <u>Contractors Agent Toolkit</u>.

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Visit our webpage at <u>emcinsurance.com/desmoines</u> to find office contacts, important announcements, hit lists, featured program information, and more! As your local office, we understand your needs. That's why we're able to deliver the right solutions every time.

Looking for our appetite? Sign up to see EMC's Appetite on Ask Kodiak

Not a market		
LRO	Plumbing Contractors	
HVAC Contractors		

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