



New commercial business highlights

First quarter 2025

Cincinnati Office, Great Lakes Region

New Business Email: <u>cincinnati.CLunderwriting@emcins.com</u> Endorsement Email: <u>cincinnati.CLendorsements@emcins.com</u>

New business written			
Type of Account	Written Premium	Type of Account	Written Premium
Auto Repair Shop	\$187,259	Powersports Dealer	\$61,877
Driveway, Parking lot contractor	\$145,621	Grocery Store	\$60,936
Powersports Dealer	\$141,589	Landscaper	\$59,593
Private School	\$138,222	Implement Dealer	\$57,901
Garden Store	\$118,038	Water Distributor	\$55,390
Petroleum Dealer	\$82,399	Boat Dealer	\$49,343
Commercial General Contractor	\$75,458	Drywall Contractor	\$48,137
Drywall Contractor	\$70,268	Glass Glazier	\$45,055

Top contractor classes	Top specialty programs	
Commercial General Contractor +113.1%	Breweries and Wineries +28.2%	
Driveway, Parking lot Contractor +87.4%	Printers +27.8%	
Drywall Contractor +25.6%	Financial Institutions +10.8%	
Electrical Contractor +24.0%	Public Entities +10.3%	
Water Well Drilling +13.1%	Contractors +5.6%	
Commercial General Contractor +113.1%	Breweries and Wineries +28.2%	

Expert resources for EMC programs

As industry segment market experts, we're here to help you uncover new opportunities and exceed your customers' expectations. That's why we simplified the process of selling the EMC Manufacturing Program and Contractors Program by providing essential resources. Work smarter, not harder, with appetite guides and marketing materials found in the <u>Manufacturing Insurance Agent Toolkit</u> and <u>Contractors Agent Toolkit</u>.

Stay connected with the Cincinnati Office

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Looking for our appetite? Sign up to see EMC's Appetite on Ask Kodiak

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