

Performance tier: Champion

Consistently exceeding goals and exemplifying dedication to growth and profitability. The reward fund is \$5,000.

Office	Recognition code	Agency name	Performance tier
Charlotte	X0108	JAMES A. SCOTT & SON, INC.	Champion
Charlotte	X8772	CSP INSURANCE SERVICES	Champion
Charlotte	X8802	USI INSURANCE SERVICES LLC	Champion
Cincinnati	T1003	ARNOLD INSURANCE AGENCY, INC,	Champion
Cincinnati	T0105	WICHERT INSURANCE	Champion
Dallas	I0139	AGENTS ALLIANCE SERVICES LTD.	Champion
Dallas	I0063	BSBD INSURANCE	Champion
Dallas	I0058	CAA INSURANCE SERVICES LLC	Champion
Dallas	I0127	FROST INSURANCE AGENCY	Champion
Dallas	I0129	HIGGINBOTHAM INSURANCE AGENCY	Champion
Dallas	I7434	THE BALDWIN GROUP SOUTHWEST LLC	Champion
Dallas	I0099	THE NITSCHKE GROUP INC.	Champion
Denver	W6391	COWEST INSURANCE GROUP	Champion
Denver	W6817	DIXIE LEAVITT AGENCY	Champion
Denver	W0065	TRUCORDIA INSURANCE SERVICES	Champion
Des Moines	A0071	CATTAIL INC.	Champion
Des Moines	A0063	WORLD INSURANCE ASSOCIATES LLC	Champion
Des Moines	A5599	RATCLIFF & BLAKE INSURANCE PROFESSIONALS, INC.	Champion
Des Moines	A0132	SHOMO-MADSEN INSURANCE	Champion
Des Moines	A0128	THE ACCEL GROUP LLC	Champion
Jackson	H8672	INSURANCE & RISK MANAGERS HIGGINBOTHAM INS AGENCY INC DBA	Champion
Jackson	H9327	MCCLURE, BOMAR & HARRIS LLC	Champion
Kansas City	K9114	CROSS POINTE INS ADVISORS, LLC	Champion
Lansing	E4253	HIGHSTREET INSURANCE & FINANCIAL	Champion
Lansing	E0088	HIGHSTREET INSURANCE SERVICES	Champion
Milwaukee	D0019	THE MCCLONE AGENCY	Champion
Minneapolis	C0074	ASSUREDPARTNERS OF MINNESOTA	Champion
Minneapolis	C0090	BREMER INSURANCE AGENCIES INC.	Champion
Minneapolis	C0083	CHRISTENSEN GROUP INC.	Champion
Northwest	P0023	ARMGROUP OF OREGON, INC. C/O HAGAN	Champion

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		HAMILTON	
Northwest	P0032	KIBBLE & PRENTICE HOLDING CO OREGON OPCO	Champion
Northwest	P0070	WHITFIELDS UNITED INSURANCE	Champion
Omaha	B0036	FNIC	Champion
Providence	G0012	JMG INSURANCE CORP.	Champion
Providence	G0023	W & G INSURANCE, AN ALERA GROUP	Champion
Valley Forge	X6227	KOCMAN INSURANCE GROUP INC.	Champion
Valley Forge	X0089	REINARD INSURANCE AGENCY	Champion
Valley Forge	X5024	THE HAINES & HAINES-T.C. IRONS	Champion
Wichita	L0186	CIA LLC DBA COPELAND INSURANCE	Champion
Wichita	L0149	ELLIOTT GROUP INC.	Champion
Wichita	L0217	Fouts Davidson Burks Agency	Champion
Wichita	L0211	IMA INC (WICHITA)	Champion
Wichita	L7463	PROVALUE INSURANCE LLC	Champion
Wichita	L0165	SMART INSURANCE	Champion
Wichita	L0167	TRUSTPOINT INSURANCE	Champion

Performance tier: Achiever

Delivering strong results and maintain a strategic relationship with EMC for growth and profitability. The reward fund is \$2,500.

Office	Recognition code	Agency name	Performance tier
Charlotte	X9001	ALLSOUTH INSURANCE GROUP LLC	Achiever
Charlotte	X8546	CHESSON & LEE ASSOCIATES	Achiever
Charlotte	X7162	EADES & LOWER, INC.	Achiever
Charlotte	X0034	LOWRY & ASSOCIATES INC.	Achiever
Charlotte	X7039	MORGAN-MARROW COMPANY INC.	Achiever
Charlotte	X0096	POWELL INSURANCE GROUP INC.	Achiever
Charlotte	X8591	SURRY INSURANCE AGENCY	Achiever
Charlotte	X0088	TRIANGLE INSURANCE & ASSOCIATE	Achiever
Charlotte	X0101	USI INSURANCE SERVICES LLC VIRGINIA OPCO	Achiever
Charlotte	X7136	WARE INSURANCE	Achiever
Chicago	M0046	ASSUREDPARTNERS GREAT LAKES REGION	Achiever
Chicago	M0043	DIMOND BROS. INSURANCE, LLC	Achiever

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Chicago	M6563	DSP INSURANCE SERVICES, INC.	Achiever
Cincinnati	T2031	C K ASH & ASSOCIATES INC.	Achiever
Cincinnati	T1126	CHISHOLM AGENCY, INC.	Achiever
Cincinnati	T0058	ELLINGER RIGGS INSURANCE AGENCY	Achiever
Cincinnati	T0109	EPIC INSURANCE MIDWEST INDIANA	Achiever
Cincinnati	T0354	HANHART AGENCY, INC.	Achiever
Cincinnati	T0895	KNIGHT INSURANCE GROUP	Achiever
Cincinnati	T1039	PROTECT-ALL INS. AGENCY, INC.	Achiever
Cincinnati	T1142	THE DEHAYES GROUP	Achiever
Cincinnati	T0400	THE HILB GROUP OF INDIANA, LLC	Achiever
Dallas	I0096	BRIAN BUCK & ASSOCIATES INC	Achiever
Dallas	I6862	COVERICA INC.	Achiever
Dallas	I0140	HIBBS-HALLMARK & CO.	Achiever
Dallas	I0137	HOTCHKISS INSURANCE AGENCY LLC	Achiever
Dallas	I0134	HUB INTERNATIONAL TEXAS	Achiever
Dallas	I0098	MILAM FELKER INSURANCE	Achiever
Dallas	I0157	PATRIOT GROWTH INSURANCE	Achiever
Dallas	I0079	PATTERSON & ASSOCIATES INSURANCE	Achiever
Dallas	I0083	RHSB	Achiever
Dallas	I0093	ROCKWATER INSURANCE GROUP	Achiever
Dallas	I0094	WATKINS INSURANCE GROUP	Achiever
Denver	W0022	ARTHUR J GALLAGHER COLORADO	Achiever
Denver	W0006	BRADLEY INSURANCE GROUP	Achiever
Denver	W6194	CARVER & ASSOCIATES	Achiever
Denver	W6444	COLORADO WEST INSURANCE	Achiever
Denver	W0020	COMMERCIAL RISK SOLUTIONS, INC.	Achiever
Denver	W6335	COMMERCIAL UNDERWRITERS INSURANCE	Achiever
Denver	W0035	HUB INTERNATIONAL INS. SERVICE	Achiever
Denver	W6856	MOODY INSURANCE AGENCY INC.	Achiever
Denver	W0015	MOUNTAIN WEST INSURANCE	Achiever
Denver	W0034	PFS INSURANCE GROUP, LLC	Achiever
Denver	W6377	TEGELER & ASSOCIATES, INC.	Achiever
Denver	W0008	THE BUCKNER COMPANY	Achiever
Des Moines	A0045	ASSUREDPARTNERS GREAT PLAINS	Achiever
Des Moines	A4436	BOEHM INSURANCE AGENCY INC.	Achiever
Des Moines	A1669	BROCKER KARNS & KARNS INC.	Achiever

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Des Moines	A1262	BRYTON INSURANCE AGENCY	Achiever
Des Moines	A0060	COMMUNITY INSURANCE AGENCY	Achiever
Des Moines	A0080	COTTINGHAM & BUTLER INSURANCE	Achiever
Des Moines	A1268	GENERAL INSURANCE & REAL ESTATE	Achiever
Des Moines	A0047	HOLMES, MURPHY AND ASSOCIATES	Achiever
Des Moines	A3569	HUB INTERNATIONAL IOWA LLC	Achiever
Des Moines	A0067	JESTER INSURANCE SERVICES INC.	Achiever
Des Moines	A3251	LUDOVISSY & ASSOCIATES	Achiever
Des Moines	A4866	PDCM INSURANCE	Achiever
Des Moines	A5408	RELION	Achiever
Des Moines	A1101	TOWN & COUNTRY INSURANCE	Achiever
Des Moines	A3657	THE HOFFMAN AGENCY	Achiever
Des Moines	A0082	UNITED GROUP INSURANCE	Achiever
Des Moines	A0087	VANBRUGGEN-WESSELINK INSURANCE	Achiever
Des Moines	A5625	WILSON INSURANCE AGENCY	Achiever
Jackson	H0014	ARTHUR J GALLAGHER RISK MANAGEMENT SERVICES INC.	Achiever
Jackson	H0018	ASSUREDPARTNERS GULF COAST INS.	Achiever
Jackson	H8386	BROWN INSURANCE AGENCY	Achiever
Jackson	H0016	CLARK INSURANCE AGENCY	Achiever
Jackson	H9354	CORNERSTONE INSURANCE & FINANCE	Achiever
Jackson	H9322	DETHLOFF & ASSOCIATES, INC.	Achiever
Jackson	H7170	ERDEY INSURANCE AGENCY INC.	Achiever
Jackson	S0065	FORTIFIED - TENNESSEE	Achiever
Jackson	S0034	GREENHALGH INSURANCE AGENCY	Achiever
Jackson	S0097	HIGGINBOTHAM INSURANCE AGENCY	Achiever
Jackson	H0041	KING RISK PARTNERS LLC	Achiever
Jackson	H0009	RISK SERVICES OF LOUISIANA, INC.	Achiever
Jackson	H8938	ROSS & YERGER INSURANCE, INC.	Achiever
Jackson	H5513	SCOTT INSURANCE SERVICES LLC	Achiever
Jackson	H0040	SOUTHGROUP INS & FIN SVCS LLC	Achiever
Jackson	H8880	THE INSURANCE CENTER LLC	Achiever
Kansas City	K9294	AMERICAN SAFEGUARD INSURANCE	Achiever
Kansas City	K0016	ANKR Insurance Partners LLC	Achiever
Kansas City	K0029	ASSUREDPARTNERS OF MISSOURI LLC	Achiever
Kansas City	K0042	BUKATY PROPERTY & CASUALTY	Achiever
Kansas City	K0046	HUB INTERNATIONAL MID-AMERICA	Achiever

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Kansas City	K9267	INSURANCE CENTER INC.	Achiever
Kansas City	K7362	NIXON & LINDSTROM INSURANCE	Achiever
Kansas City	K0027	SUNSTAR INSURANCE GROUP LLC	Achiever
Kansas City	K0056	VIRTUS LLC	Achiever
Lansing	E0021	ARTHUR J GALLAGHER RISK MANAGEMENT SERVICES, LLC	Achiever
Lansing	E0054	DIEBOLD INSURANCE AGENCY	Achiever
Lansing	E0015	GUY HURLEY LLC	Achiever
Lansing	E4712	HARTLAND INSURANCE AGENCY, INC.	Achiever
Lansing	E4732	MCNISH GROUP INC.	Achiever
Lansing	E4772	RINGNALDA TENHAKEN INS. GROUP	Achiever
Lansing	E0048	THE GENERAL AGENCY KAP LLC	Achiever
Lansing	E4610	VAN WYK RISK SOLUTIONS	Achiever
Milwaukee	D0063	APEX INSURANCE GROUP OF WI LLC	Achiever
Milwaukee	D0036	GREATER INSURANCE SERVICE CORP.	Achiever
Milwaukee	D0005	RISK STRATEGIES COMPANY	Achiever
Milwaukee	D0022	ROBERTSON RYAN & ASSOCIATES	Achiever
Minneapolis	C8875	ASSUREDPARTNERS OF MINNESOTA LLC	Achiever
Minneapolis	C0080	ATLAS INSURANCE BROKERS, LLC	Achiever
Minneapolis	C0110	BRAVERA INSURANCE	Achiever
Minneapolis	C9226	BULLIS INSURANCE AGENCY	Achiever
Minneapolis	C9102	CBIZ INSURANCE SERVICES INC.	Achiever
Minneapolis	C0112	CHOICE INSURANCE, A VIZANCE CO.	Achiever
Minneapolis	C0084	FARMERS UNION AGENCY, INC.	Achiever
Minneapolis	C4370	KOHLNHOFFER AGENCY	Achiever
Minneapolis	C0086	NORTHFIELD INSURANCE SERVICES	Achiever
Minneapolis	C0075	NORTH RISK PARTNERS LLC	Achiever
Minneapolis	C9144	USI INSURANCE SERVICES LLC	Achiever
Northwest	P0033	ARTHUR J GALLAGHER RISK MANAGEMENT SERVICES INC	Achiever
Northwest	P0025	BROWN & BROWN INSURANCE	Achiever
Northwest	P8112	ELLIOTT POWELL BADEN & BAKER INC.	Achiever
Northwest	P7121	FIRST WEST, INC.	Achiever
Northwest	P0026	HIGHSTREET INSURANCE SERVICES	Achiever
Northwest	P0030	HUB INTERNATIONAL NORTHWEST	Achiever
Northwest	P0056	HUB INTERNATIONAL MOUNTAIN STATES LIMITED	Achiever

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Northwest	P8107	LaPorte Insurance, LLC	Achiever
Northwest	P0020	LEAVITT GREAT WEST INSURANCE	Achiever
Northwest	P0016	MARSH & MCLENNAN AGENCY, LLC	Achiever
Northwest	P0006	MONTANA INSURANCE MANAGERS, LLC	Achiever
Northwest	P0028	PROPEL INSURANCE	Achiever
Omaha	B0023	CORNERSTONE INSURANCE GROUP	Achiever
Omaha	B7486	EDGEWATER INSURANCE, LLC	Achiever
Omaha	B8205	ELLERBROCK-NORRIS INSURANCE	Achiever
Omaha	B8247	DISTINCTION RISK SOLUTIONS, LLC	Achiever
Omaha	B0026	F.S.I AGENCY, LLC DBA FIRST STATE INSURANCE AGY	Achiever
Omaha	B0031	HIGHSTREET INSURANCE SERVICES	Achiever
Omaha	B0059	HUB INTERNATIONAL GREAT PLAINS	Achiever
Omaha	B5438	INSIGHT PARTNERS	Achiever
Omaha	B8007	NEBRASKA BANKERS INS. & SERV CO.	Achiever
Omaha	B7022	NORTHEAST NEBRASKA INSURANCE	Achiever
Omaha	B7966	RYDER-ROSACKER-MCCUE & HUSTON	Achiever
Phoenix	J5281	BERGER BRIGGS INSURANCE & RISK SOLUTIONS, INC.	Achiever
Phoenix	J3964	CRAGIN & PIKE	Achiever
Phoenix	J0013	CREST INSURANCE GROUP LLC	Achiever
Phoenix	J3905	DOWNEY & COMPANY	Achiever
Phoenix	J0014	HUB INTERNATIONAL INSURANCE SERVICES, INC.	Achiever
Phoenix	J0015	HUB INTERNATIONAL INSURANCE SERVICES, INC.	Achiever
Phoenix	J4057	HILL & USHER INSURANCE & SURETY	Achiever
Phoenix	J0509	KNOX GENERAL INS. BROKERS	Achiever
Phoenix	J0012	NFP PROPERTY & CASUALTY SERVICES INC.	Achiever
Phoenix	J5317	SELECT PROGRAMS	Achiever
Providence	G0005	ACRISURE EAST	Achiever
Providence	G7392	CAREY, RICHMOND & VIKING	Achiever
Providence	G0017	HILB GROUP OF NEW ENGLAND, LLC	Achiever
Providence	G0008	HUB INTERNATIONAL NEW ENGLAND	Achiever
Providence	G7173	PHILLIPS INSURANCE AGENCY, INC.	Achiever
Providence	G7368	THOMPSON INSURANCE GROUP	Achiever
Providence	G0007	USI INSURANCE SERVICES LLC	Achiever

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Valley Forge	X6221	FISHER WIDMANN FLICK INSURANCE	Achiever
Valley Forge	X6222	H A THOMSON COMPANY	Achiever
Valley Forge	X0090	INSURANCE BROKERS OF MD	Achiever
Valley Forge	X0132	MYERS BENNER CORPORATION	Achiever
Valley Forge	X6220	THE KILMER GROUP	Achiever
Wichita	L0177	BANCFIRST INS SERVICES INC.	Achiever
Wichita	L0072	CARSON INSURANCE GROUP	Achiever
Wichita	L5949	DILLINGHAM INSURANCE	Achiever
Wichita	L7006	FEE INSURANCE GROUP, INC.	Achiever
Wichita	L7180	FIRST GROUP INSURANCE (STERLING)	Achiever
Wichita	L0145	FUQUA INSURANCE GROUP	Achiever
Wichita	L6192	INSURANCE AGENCY OF MID-AMERICA INC.	Achiever
Wichita	L7098	INSURANCE CENTER INC	Achiever
Wichita	L7265	INSURANCE CENTER INC	Achiever
Wichita	L0143	INSURANCE PLANNING, INC.	Achiever
Wichita	L0212	INSURICA INSURANCE SERVICES LLC	Achiever
Wichita	L0090	LANDESBLOSCH	Achiever
Wichita	L0077	RCI INSURANCE GROUP	Achiever
Wichita	L7270	RENN & COMPANY, INC.	Achiever
Wichita	L0104	RIGGS & ASSOCIATES GROUP	Achiever
Wichita	L0218	SBS INSURANCE AGENCY	Achiever
Wichita	L0159	THE INSURANCE GUYS	Achiever
Wichita	L0173	UNITY INSURANCE PARTNERS	Achiever
Wichita	L0146	WOOD INSURANCE CENTER LLC	Achiever
Wichita	L0155	WORLD INSURANCE ASSOCIATES LLC	Achiever