

New commercial business highlights

Fourth Quarter 2024

Minneapolis Office, North Central Region

New Business Email: Minneapolis.CLunderwriting@emcins.com

Endorsement Email: Minneapolis.CLendorsements@emcins.com

New business written

Type of Account	Written Premium	Type of Account	Written Premium
Petroleum Products	\$250,000+	LP Gas Dealers (Several)	\$50,000+
Water, Sewer, Utility Lines	\$100,000+	Auto Body and Repair Shop	\$50,000+
Construction Supply	\$100,000+	General Auto Repair	\$50,000+
Concrete Flat Work	\$100,000+	Residential Custom Home Builder	\$50,000+
Excavation Work	\$50,000+	Eating Places	\$50,000+
Specialty Food Additives MFG.	\$50,000+		

Numerous Under \$50,000 Wins:

Special Trade Contractors	Landscapers	Gasoline Service Stations
Single Family Construction	Fuel Oil Dealers	Plastering, Drywall, Insulation
Janitorial for Commercial Offices		

Businessowners

General Automotive Repair Shops
Automotive Top, Body & Upholstery Repair Shops & Paint
Engineering Services
Automotive Tire Shops

Top specialty programs

Minnesota School
Contractors
Manufacturing
Petroleum Dealers
Wholesalers

Expert resources for EMC programs

As industry segment market experts, we're here to help you uncover new opportunities and exceed your customers' expectations. That's why we simplified the process of selling the EMC Manufacturing Program and Contractors Program by providing essential resources. Work smarter, not harder, with appetite guides and marketing materials found in the [Manufacturing Insurance Agent Toolkit](#) and [Contractors Agent Toolkit](#).

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Not a market

LRO	Plumbing contractors
HVAC contractors	Concrete construction (not including flatwork)