

# New commercial business highlights

## Fourth Quarter 2024

## **Phoenix Office, Southwest Region**

New Business Email: <a href="mailto:Phoenix.CLunderwriting@emcins.com">Phoenix.CLunderwriting@emcins.com</a></a>
Endorsement Email: <a href="mailto:Phoenix.CLendorsements@emcins.com">Phoenix.CLendorsements@emcins.com</a>

| New business written – 2024 Q4 "Spotlight Accounts" |                 |                                 |                 |
|---|-----------------|---------------------------------|-----------------|
| Type of Account                                     | Written Premium | Type of Account                 | Written Premium |
| Glass and Glazing                                   | \$212,623       | Pool Services Contractor        | \$99,935        |
| Electrical Contractor                               | \$210,197       | Glass and Glazing Contractor    | \$74,553        |
| Water, Sewer & Utility Line                         | \$148,949       | Eating Places                   | \$88,888        |
| Building Materials Supply                           | \$127,658       | Drywall Contractor              | \$61,094        |
| Water, Sewer & Utility Line                         | \$126,675       | Water Well Driller              | \$57,987        |
| Glass and Glazing Contractor                        | \$105,904       | Remodeler                       | \$49,921        |
| Arizona   |                 | California                      |                 |
| Business type                                       | Written Premium | Business type                   | Written Premium |
| 0782 Landscape, Consulting & Planning               | \$81,758        | 5999 Misc Retail Stores         | \$78,349        |
| 7349 Janitorial                                     | \$73,987        | 1731 Electrician                | \$58,118        |
| 1731 Electrician                                    | \$68,593        | 1751 Carpentry Work             | \$55,451        |
| 1791 Steel Erector                                  | \$65,507        | 7542 Carwash                    | \$49,741        |
| 4959 Street Sweeping                                | \$60,445        | 7538 Auto Repair                | \$44,568        |
| 1751 Carpentry                                      | \$59,747        | 3599 Industrial Machinery       | \$30,881        |
| 2511 Custom Millwork                                | \$52,273        | 1793 Glass and Glazing          | \$30,571        |
| 2434 Cabinet Manufacturer                           | \$57,721        | 3089 Plastic Manufacturing      | \$29,832        |
| New Mexico  |                 | Nevada                          |                 |
| Business type                                       | Written Premium | Business type                   | Written Premium |
| 1623 Water Sewer Util                               | \$148,949       | 0782 Landscaper                 | \$168,906       |
| 1751 General Contractor                             | \$140,927       | 7349 Janitorial                 | \$113,986       |
| 1731 Electrical Contractor                          | \$131,555       | 1751 Carpentry Work             | \$80,538        |
| 1731 Electrician                                    | \$98,654        | 1743 Tile, Marble & Mosaic Work | \$75,023        |
| 8713 Surveying Services                             | \$64,292        | 1794 Excavation                 | \$53,627        |
| 1781 Water Well Drilling                            | \$52,331        | 0782 Lawn and Garden Services   | \$35,183        |
| 7353 Equipment Rental                               | \$43,283        | 3993 Sign Manufacturing         | \$29,273        |
| 5812 Eating Places                                  | \$34,741        | 1752 Flooring Contractor        | \$28,887        |

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#### EMC Appetite List - You asked, we answered

We are excited to introduce the new <u>EMC Appetite List</u>, a resource designed to enhance your understanding of our offerings. This comprehensive list highlights approximately 300 classes across six key business segments: contractors, manufacturing, retail, services, wholesale, and specialty.

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