

New commercial business highlights

Fourth quarter 2023

Northwest Region

New Business Email: bismarck.clunderwriting@emcins.com

Endorsement Email: bismarck.clendorsements@emcins.com

| Package Business | |
|--|--|
| Beer & Ale | Sheet Metal Workshop |
| Carpentry | Metal Works Shop – Decorative or Artistic |
| Fine Dining & Casual Dining | Metal Works – Shop – Not Load Bearing |
| Electrical Contractor | Electrical Equipment MFG |
| Metal Goods Manufacturing | |
| Carpet & Upholstery | |
| Excavation Work | |
| General Contractor | |
| Tool Manufacturing | |
| Farm and Garden Machinery & Equipment Dealer | |
| Landscapers | |
| Wire Goods Manufacturing | |
| Painting Contractors | |
| Optical Goods Manufacturing | |
| Water Well Drillers | |
| Wood Turned Products Manufacturing | |
| RV/Powersports Dealers | |
| Door & Window MFG – Not Wood | |
| Machine Shops | |
| Program Business | |
| | Boat Dealers |
| | Breweries & Wineries |
| | Contractors |
| | Equipment Dealers (Limited Coverage in WA) |
| | Financial Institutions |
| | Grocery Stores |
| | Manufacturing |
| | Printers |
| | Telecom |
| | Water Well Drillers |
| | Wholesalers |
| Small Business | NOT A MARKET |
| Auto & Home Supply Stores | Concrete Construction* |
| Electrical Appliances, Television & Radio Sets | LRO |
| Family Clothing Stores | Plumbing Contractors |
| Hardware Stores | HVAC Contractors |
| Legal Services * | Hotels/Motels |
| Dry Cleaners | Roofing – Commercial or Residential |
| Real Estate Agents Office | Used Car Dealerships |
| Insurance Agents | Structural Steel |
| Veterinarians | Warehousing/Self Storage/Cold Storage |
| *Professional Liability not available | *1771 Concrete – Driveway, Parking Lot, sidewalk <u>IS</u> in appetite |

Expert resources for EMC programs

As industry segment market experts, we're here to help you uncover new opportunities and exceed your customers' expectations. That's why we simplified the process of selling the EMC Manufacturing Program and Contractors Program by providing essential resources.



Keeping insurance human®

Work smarter, not harder, with appetite guides and marketing materials found in the [Manufacturing Insurance Agent Toolkit](#) and [Contractors Agent Toolkit](#)

Stay connected with the Northwest Office

Visit our webpage at emcinsurance.com/northwest to find office contacts, important announcements, hit lists, featured program information, and more! As your local office, we understand your needs. That's why we're able to deliver the right solutions every time.

Looking for our appetite? [Sign up to see EMC's Appetite on Ask Kodiak](#)

P.O. Box 712
Des Moines, IA 50306

515-280-2511
800-447-2295

emcinsurance.com
A row of five small, square social media icons: LinkedIn, Facebook, Instagram, X (Twitter), and YouTube.

©Employers Mutual Casualty Company 2025. All rights reserved.