

New commercial business highlights

First quarter 2025

Valley Forge Office, Northeast Region

New Business Email: ValleyForge.CLunderwriting@emcins.com

Endorsement Email: ValleyForge.CLendorsements@emcins.com

| New business written | | | |
|-------------------------------------|--------------------|--------------------------------------|--------------------|
| Type of Account | Written Premium | Type of Account | Written Premium |
| Auto Body, Services & Repair (8) | \$7,394-\$276,097 | Grocery or Garden Stores (2) | \$11,727-\$22,930 |
| Auto Supply Stores (2) | \$7,512-\$47,425 | Landscape Contractors (4) | \$11,160-\$49,015 |
| Building Maintenance Services (4) | \$6,658-\$37,632 | Packaging Distributor | \$30,152 |
| Brewery | \$37,916 | Paving & Flat Cement Contractors (4) | \$17,693-\$57,101 |
| Ceiling Installation Contractor | \$165,593 | Petroleum Dealers (4) | \$15,536-\$112,947 |
| Commercial General Contractors (2) | \$48,758-\$285,161 | Public Entities (4) | \$9,136-\$39,037 |
| Electrical Contractors (2) | \$19,577-\$37,330 | Residential Const. & Remodeling (5) | \$9,814-\$322,937 |
| Equipment Dealers (2) | \$20,501-\$135,676 | Restaurants (3) | \$15,387-\$70,712 |
| Furniture & Flooring Stores (2) | \$5,151-\$40,390 | Water, Sewer & Utility Contractors | \$41,552 |
| General Repair Services (2) | \$24,145-\$43,883 | Water & Sewer Authorities (2) | \$6,559 - \$34,582 |
| Businessowners | | Top specialty programs | |
| General Automotive Repair Shops | | Manufacturing | |
| Lawn & Garden Services | | Contractors | |
| Offices and General Retail Stores | | Equipment Dealers | |
| Florist | | Breweries & Wineries | |
| Insurance Agents, Brokers & Service | | Wholesalers | |

Expert resources for EMC programs

As industry segment market experts, we're here to help you uncover new opportunities and exceed your customers' expectations. That's why we simplified the process of selling the EMC Manufacturing Program and Contractors Program by providing essential resources. Work smarter, not harder, with appetite guides and marketing materials found in the [Manufacturing Insurance Agent Toolkit](#) and [Contractors Agent Toolkit](#).

EMC Appetite List - You asked, we answered

We are excited to introduce the new [EMC Appetite List](#), a resource designed to enhance your understanding of our offerings. This comprehensive list highlights approximately 300 classes across six key business segments: contractors, manufacturing, retail, services, wholesale, and specialty.

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